#### The Australian Workers Union

(Victorian Branch)

AUDITORS REPORT
FINANCIAL STATEMENT AND NOTES THERETO
FOR THE YEAR ENDED
30 JUNE 2016

# Operating Report For the period ended 30 June 2016

#### Principal activities and changes

The principal activities of the organisation continued to be those of a registered trade union working for the benefit of its members through negotiating enterprise bargaining agreements, varying Awards, representing members before industrial tribunals, training of delegates and members in Occupational Health and Safety, workplace organising, recruitment and public promotion of the interests of members. There were no significant changes to the activities of the organisation.

#### Results

The deficit for the financial year amounted to \$82,540 (2015: deficit \$394,949).

#### **Review of Operations**

A review of operations of the Branch during the Financial Year indicates that a drop in member numbers has resulted in a reduction in membership contributions. The Branch has net assets of over \$6.19 million, a working capital surplus of over \$3.31 million and generated operating cash flows of negative \$0.23 million. It continues to service its members as required by them, and is assessing ways to grow membership numbers.

#### Events after the reporting period

As at year end, the Royal Commission into Trade Unions is complete. The outcome of the Commission may however impact future operations/activities of the Union.

#### **Future Developments**

In the opinion of the Branch Executive, there is not likely to be any future development that will materially affect the Union's operation in subsequent years, except as already disclosed in this report.

#### Rights of members to resign

AWU Rule 14 - Resigning as a member - provides for resignation of members in accordance with s174 of Schedule 1B of the Fair Work (Registered Organisations) Act 2009.

#### Membership of Superannuation Scheme

Pursuant to s.254 (2) (d) the Fair Work (Registered Organisations) Act 2009 the following members held office in Superannuation Funds as directors of corporate trustees:-

Davis B.

CBUS (Alternate Director)

Leo F. O'Brien L. Chifley Financial Services (Director) – Resigned 29 July 2015 Australian Super (Alternate Director) – Resigned 12 January 2016

Prime Super (Director) - Appointed 27 April 2016

#### **Number of Members**

Number of persons in register of members: 16,482 (2015: 17,318)

#### **Number of Employees**

Number of employees (equivalent full time): 41 (2015: 43)

# Operating Report For the period ended 30 June 2016

#### Names of Members on Branch Executive

The following were members of the Branch Executive as at 30 June 2016:-

| Davis B            | Pillai P | Burd S       | Penn G      |
|--------------------|----------|--------------|-------------|
| Mastrandonakis J   | Hayden R | Dixon H      | Rothville T |
| O'Brien L          | Nasr R   | King P       | Spear P     |
| Heath C            | Sharp J  | Lumanovski H | Tacey N     |
| Threlfall-Clarke S | Archer J | Lynn R       | Stomps D    |

During the year the following members ceased to be on the Branch Executive.

Leo F - Resigned 29 July 2015 Rae G - Resigned 28 August 2015 Beechey S - Resigned 1 July 2015 Carey S - Resigned 8 March 2016

During the year, the following members were appointed to the Branch Executive.

Hayden R - Appointed 15 July 2015

#### Other Information

The second Assistant Secretary position was abolished
The fourth Vice-President position was abolished
Two Branch Committee of Management positions are currently vacant and will be filled

Signed:

Ben Davis

Date: 14th Achor

#### **BRANCH STATEMENT**

On the 27<sup>th</sup> September of 2016, the Branch Executive of the Australian Workers Union (Victoria Branch) passed the following resolution in relation to the general purpose financial report of the reporting unit for the financial year ended 30 June 2016.

The Branch Executive declares in relation to the GPFR that in its opinion:

- (a) the financial statements and notes comply with the Reporting Guidelines of the General Manager of FWC and Australian Accounting Standards;
- (b) the financial statements and notes give a true and fair view of the financial performance, financial position and cash flows of the reporting unit for the financial year to which they relate;
- (c) there are reasonable grounds to believe that the reporting unit will be able to pay its debts as and when they become due and payable;
- (d) during the financial year to which the general purpose financial report relates and since the end of that year:
  - (i.) meetings of the Branch Executive were held in accordance with the rules of the organisation including the rules of a branch concerned;
  - (ii.) the financial affairs of the reporting unit have been managed in accordance with the rules of the organisation including the rules of a branch concerned;
  - (iii.) the financial records of the reporting unit have been kept and maintained in accordance with the Fair Work (Registered Organisations) Act 2009, and the Fair Work (Registered Organisations) Regulations 2009;
  - (iv.) the information sought in any request of a member of the reporting unit or the General Manager of FWC duly made under section 272 of the Fair Work (Registered Organisations) Act 2009 has been furnished to the member or General Manager of FWC;
  - (v.) the financial records of the reporting unit have been kept, as far as practicable, in a consistent manner to each of the other reporting units of the organisation;
  - (vi.) no requests were received from any member of the reporting unit or a General Manager of FWC for information under section 272 of the Fair Work (Registered Organisations) Act 2009;
  - (vii.) there have been no orders for inspection of financial records made by Fair Work Australia under section 273 of the Fair Work (Registered Organisations) Act 2009 during the period; and
- (e) In relation to recovery wages activity during the year, the Branch did not participate in any wages recovery activity.

For the Btanch Executive

Dated this 11th day of October 2016



# AUDITOR'S INDEPENDENCE DECLARATION TO THE BRANCH EXECUTIVE OF THE AUSTRALIAN WORKERS UNION

I declare that, to the best of my knowledge and belief, during the period ended 30 June 2016 there have been:-

- (i) no contraventions of the auditor independence requirements in relation to the audit; and
- (ii) no contraventions of any applicable code of professional conduct in relation to the audit.

Stannards Accountants & Advisors

MB Shulman Registered Company Auditor (163888) Holder of Current Public Practice Certificate FWC Approved Auditor

Dated this 11 day of October 2016



Liability limited by a scheme approved under Professional Standards Legislation

# Statement of Profit and Loss for the year ended 30 June 2016

|  | Note     | 2016<br>\$ | 2015<br>\$ |
|--|----------|------------|------------|
| REVENUE  |          |            |            |
| Membership Contributions                           |          | 5,835,132  | 6,074,837  |
| Grants   |          | 681,803    | 649,336    |
| OCC Health & Safety Training                       |          | 97,329     | 76,368     |
| Insurance Brokerage Fees & Commissions             |          | 751,990    | 773,959    |
| Sponsorship Income - National Office               | 10(b)(i) | 49,500     | 45,000     |
| Sponsorship Income - Other                         | (/(-/    | 87,000     | 92,636     |
| Dividends Received                                 |          |            | 250,034    |
| Consulting Fees Received                           |          | 16,727     | 41,089     |
| AWU Functions                                      |          | 13,600     | 27,345     |
| Interest   |          | 112,835    | 153,222    |
| Sale of Merchandise                                |          | 8,061      | 797        |
| Rental Income                                      |          | 8,150      | 5,200      |
| Other Income                                       |          | 13,128     | 28,431     |
| Advertising  |          | 6,000      | 4,000      |
| Financial Support – Branches                       |          | -          | 4,000      |
| Donations  |          | <b>.</b>   | _          |
| Capitations  |          |            | _          |
| Compulsory and Voluntary Levies                    |          | _          | _          |
| Total Revenue                                      |          | 7,681,255  | 8,222,254  |
| EXPENSES   |          |            |            |
| Direct Membership Expenses                         |          |            |            |
| AWU Subsidy Transfers                              | 10(b)(i) | 638,262    | 691,063    |
| Affiliation Fees                                   | 16       | 158,367    | 181,251    |
| Ambulance Claims                                   |          | 171,267    | 201,758    |
| Legal – Member Services                            |          | 402,897    | 581,284    |
| National Office ACTU IR Levy                       | 10(b)(i) | 15,528     | 24,269     |
| Growth Campaign                                    |          | 7,837      | 9,862      |
| Commission Paid – Delegates                        |          | 163        | 410        |
| Commission Paid – Employers for Payroll Deductions |          | 5,429      | 4,947      |
| Donations  | 11       | 25,754     | 33,683     |
| Printing (Members)                                 |          | 35,476     | 23,584     |
| Capitations  |          | -          | _          |
| Depreciation of Computers                          |          | 21,445     | 22,309     |
| Membership Mail-outs                               |          | 36,998     | 52,911     |
| Research Expenses                                  |          | 36,395     | 20,349     |
| Merchandise Expense                                |          | 49,341     | 21,784     |
| AWU Functions & Promotions                         |          | 174,889    | 189,489    |
| Bereavement Payments                               |          | 1,500      | -          |
| National Contact Centre                            |          | 7,028      | -          |
| Total  |          | 1,788,576  | 2,058,953  |

# Statement of Profit and Loss for the year ended 30 June 2016 (cont'd)

| Total         64,377         43,           Shop Stewards & Delegates           Lost Time & Other Expenses         -         1,           Meeting Expenses – Delegates         24,207         20,           Delegates Conference         26,368         37,           National Conference Costs         -         69,           Protest Expenses         135           Total         50,710         130,           Payroll Expenses           Salaries & Wages         8         3,978,411         3,712,           Superannuation         8         447,048         461,           WorkCover Expenses         29,248         31,           Payroll Tax         184,072         177,           Fringe Benefits Tax         72,203         68,           Annual Leave Expense         8         (347,939)         166,           Long Service Leave         8         (347,939)         166,           Consultancy         23,184         5,           Casual Employment         164         3,           Contractors         53,331         42,           RDO Expenses         -         -           Total         4,396,290  |   | Note | 2016<br>\$ | 2015<br>\$ |
|--|---|------|------------|------------|
| Total         64,377         43,           Shop Stewards & Delegates           Lost Time & Other Expenses         -         1,           Meeting Expenses – Delegates         24,207         20,           Delegates Conference         26,368         37,           National Conference Costs         -         69,           Protest Expenses         135           Total         50,710         130,           Payroll Expenses           Salaries & Wages         8         3,978,411         3,712,           Superannuation         8         447,048         461,           WorkCover Expenses         29,248         31,           Payroll Tax         184,072         177,           Fringe Benefits Tax         72,203         68,           Annual Leave Expense         8         (347,939)         166,           Long Service Leave         8         (347,939)         166,           Consultancy         23,184         5,           Casual Employment         164         3,           Contractors         53,331         42,           RDO Expenses         6,372         1,           Training & Tuition         10,  | ses   |      |            |            |
| Shop Stewards & Delegates   Lost Time & Other Expenses   - 1,  |   |      |            | 43,008     |
| Lost Time & Other Expenses         -         1, Meeting Expenses – Delegates         24,207         20, Delegates Conference         26,368         37, National Conference Costs         -         68, Protest Expenses         -         69, Protest Expenses         135           Total         50,710         130,           Payroll Expenses           Salaries & Wages         8         3,978,411         3,712, Superannuation         8         447,048         461, WorkCover Expenses         29,248         31, Payroll Tax         184,072         1777, Fringe Benefits Tax         72,203         68, Annual Leave Expense         8         (43,432)         16, Long Service Leave Expense         8         (347,939)         166, Consultancy Leave Expense         8         (347,939)         166, Consultancy Leave Expenses         53,331         42, RDO Expenses         -         -         Total         4,396,290         4,686, Consultancy Leave Expenses Expenses         6,372         1, Seminar & Conference Costs Expenses Expens |   |      | 64,377     | 43,008     |
| Meeting Expenses – Delegates         24,207         20, Delegates Conference         26,368         37, National Conference Costs         - 69, Potest Expenses         135           Total         50,710         130,           Payroll Expenses           Salaries & Wages         8 3,978,411         3,712, Superannuation         8 447,048         461, WorkCover Expenses         29,248         31, Payroll Tax         184,072         177, Fringe Benefits Tax         72,203         68, Annual Leave Expense         8 (43,432)         16, Long Service Leave         8 (347,939)         166, Consultancy         23,184         5, Casual Employment         164         3, Contractors         53,331         42, RDO Expenses         -         -         Total         4,396,290         4,686,           Training & Tuition         University Fees         6,372         1, Seminar & Conference Costs         13,733         20, Training Expenses         18,962         24, Recruiting         2,227         1, Total         41,294         47, Officials           Accommodation & Meals         39,663         55,  | is & Delegates  |      |            |            |
| Delegates Conference         26,368         37, National Conference Costs         -         69, Protest Expenses         135           Total         50,710         130,           Payroll Expenses           Salaries & Wages         8         3,978,411         3,712, Superannuation         8         447,048         461, WorkCover Expenses         29,248         31, Payroll Tax         184,072         177, Fringe Benefits Tax         72,203         68, Annual Leave Expense         8         (43,432)         16, Long Service Leave         8         (347,939)         166, Consultancy         23,184         5, Casual Employment         164         3, Contractors         53,331         42, RDO Expenses           Total         4,396,290         4,686, Afsectivities         1,3733         20, Training & Tuition         1,3733         20, Training Expenses         18,962         24, Recruiting         2,227         1, Total         41,294         47, Officials           Accommodation & Meals         39,663         55,  | ther Expenses   |      | -          | 1,771      |
| National Conference Costs         -         69, Protest Expenses         135           Total         50,710         130,           Payroll Expenses           Salaries & Wages         8         3,978,411         3,712, Superannuation         8         447,048         461, WorkCover Expenses         29,248         31, Payroll Tax         184,072         177, Fringe Benefits Tax         72,203         68, Annual Leave Expense         8         (43,432)         16, Long Service Leave         8         (347,939)         166, Consultancy         23,184         5, Casual Employment         164         3, Casual Employment         164         3, Casual Employment         4, 396,290         4,686,           Training & Tuition         Training & Tuition         4,396,290         4,686,           Training Expenses         6,372         1, Seminar & Conference Costs         13,733         20, Training Expenses         18,962         24, Recruiting         2,227         1, Total         41,294         47, Total           Officials         Accommodation & Meals         39,663         55,   | nses – Delegates  |      | 24,207     | 20,801     |
| Protest Expenses         135           Total         50,710         130,           Payroll Expenses           Salaries & Wages         8         3,978,411         3,712,           Superannuation         8         447,048         461,           WorkCover Expenses         29,248         31,           Payroll Tax         184,072         177,           Fringe Benefits Tax         72,203         68,           Annual Leave Expense         8         (43,432)         16,           Long Service Leave         8         (347,939)         166,           Consultancy         23,184         5,           Casual Employment         164         3,           Contractors         53,331         42,           RDO Expenses         -         -           Total         4,396,290         4,686,           Training & Tuition         -         -           University Fees         6,372         1,           Seminar & Conference Costs         13,733         20,           Training Expenses         18,962         24,           Recruiting         2,227         1,           Total         41,294         47,  |   |      | 26,368     | 37,930     |
| Total         50,710         130,           Payroll Expenses           Salaries & Wages         8         3,978,411         3,712,           Superannuation         8         447,048         461,           WorkCover Expenses         29,248         31,           Payroll Tax         184,072         177,           Fringe Benefits Tax         72,203         68,           Annual Leave Expense         8         (43,432)         16,           Long Service Leave         8         (347,939)         166,           Consultancy         23,184         5,           Casual Employment         164         3,           Contractors         53,331         42,           RDO Expenses         -         -           Total         4,396,290         4,686,           Training & Tuition           University Fees         6,372         1,           Seminar & Conference Costs         13,733         20,           Training Expenses         18,962         24,           Recruiting         2,227         1,           Total         41,294         47,           Officials   | erence Costs  |      | -          | 69,941     |
| Payroll Expenses           Salaries & Wages         8         3,978,411         3,712,           Superannuation         8         447,048         461,           WorkCover Expenses         29,248         31,           Payroll Tax         184,072         177,           Fringe Benefits Tax         72,203         68,           Annual Leave Expense         8         (43,432)         16,           Long Service Leave         8         (347,939)         166,           Consultancy         23,184         5,           Casual Employment         164         3,           Contractors         53,331         42,           RDO Expenses         -         -           Total         4,396,290         4,686,           Training & Tuition           University Fees         6,372         1,           Seminar & Conference Costs         13,733         20,           Training Expenses         18,962         24,           Recruiting         2,227         1,           Total         41,294         47,           Officials           Accommodation & Meals         39,663         55,  | ses   |      |            | 110        |
| Salaries & Wages       8       3,978,411       3,712,         Superannuation       8       447,048       461,         WorkCover Expenses       29,248       31,         Payroll Tax       184,072       177,         Fringe Benefits Tax       72,203       68,         Annual Leave Expense       8       (43,432)       16,         Long Service Leave       8       (347,939)       166,         Consultancy       23,184       5,         Casual Employment       164       3,         Contractors       53,331       42,         RDO Expenses       -       -         Total       4,396,290       4,686,         Training & Tuition         University Fees       6,372       1,         Seminar & Conference Costs       13,733       20,         Training Expenses       18,962       24,         Recruiting       2,227       1,         Total       41,294       47,         Officials         Accommodation & Meals       39,663       55,   |   |      | 50,710     | 130,553    |
| Salaries & Wages       8       3,978,411       3,712,         Superannuation       8       447,048       461,         WorkCover Expenses       29,248       31,         Payroll Tax       184,072       177,         Fringe Benefits Tax       72,203       68,         Annual Leave Expense       8       (43,432)       16,         Long Service Leave       8       (347,939)       166,         Consultancy       23,184       5,         Casual Employment       164       3,         Contractors       53,331       42,         RDO Expenses       -       -         Total       4,396,290       4,686,         Training & Tuition         University Fees       6,372       1,         Seminar & Conference Costs       13,733       20,         Training Expenses       18,962       24,         Recruiting       2,227       1,         Total       41,294       47,         Officials         Accommodation & Meals       39,663       55,   | neae  |      |            |            |
| Superannuation       8       447,048       461,         WorkCover Expenses       29,248       31,         Payroll Tax       184,072       177,         Fringe Benefits Tax       72,203       68,         Annual Leave Expense       8       (43,432)       16,         Long Service Leave       8       (347,939)       166,         Consultancy       23,184       5,         Casual Employment       164       3,         Contractors       53,331       42,         RDO Expenses       -       -         Total       4,396,290       4,686,         Training & Tuition       0       13,733       20,         University Fees       6,372       1,         Seminar & Conference Costs       13,733       20,         Training Expenses       18,962       24,         Recruiting       2,227       1,         Total       41,294       47,         Officials         Accommodation & Meals       39,663       55,  |   | 8    | 3 978 411  | 3,712,255  |
| WorkCover Expenses       29,248       31, Payroll Tax       184,072       177, Fringe Benefits Tax       72,203       68, Annual Leave Expense       8       (43,432)       16, Long Service Leave       8       (347,939)       166, Consultancy       23,184       5, Casual Employment       164       3, Contractors       53,331       42, RDO Expenses       -       -       -       70tal       4,396,290       4,686, Apployment       4,686, Apployment       1,000 Expenses       6,372       1, Apployment       1,000 Expenses       1,000 Expenses </td <td></td> <td></td> <td></td> <td>461,964</td>  |   |      |            | 461,964    |
| Payroll Tax       184,072       177,         Fringe Benefits Tax       72,203       68,         Annual Leave Expense       8       (43,432)       16,         Long Service Leave       8       (347,939)       166,         Consultancy       23,184       5,         Casual Employment       164       3,         Contractors       53,331       42,         RDO Expenses       -       -         Total       4,396,290       4,686,         Training & Tuition         University Fees       6,372       1,         Seminar & Conference Costs       13,733       20,         Training Expenses       18,962       24,         Recruiting       2,227       1,         Total       41,294       47,         Officials       Accommodation & Meals       39,663       55,   |   | J    | •          | 31,207     |
| Fringe Benefits Tax       72,203       68,         Annual Leave Expense       8       (43,432)       16,         Long Service Leave       8       (347,939)       166,         Consultancy       23,184       5,         Casual Employment       164       3,         Contractors       53,331       42,         RDO Expenses       -       -         Total       4,396,290       4,686,         Training & Tuition       0       13,733       20,         Seminar & Conference Costs       13,733       20,         Training Expenses       18,962       24,         Recruiting       2,227       1,         Total       41,294       47,         Officials         Accommodation & Meals       39,663       55,  | policos   |      |            | 177,411    |
| Annual Leave Expense       8       (43,432)       16,         Long Service Leave       8       (347,939)       166,         Consultancy       23,184       5,         Casual Employment       164       3,         Contractors       53,331       42,         RDO Expenses       -       -         Total       4,396,290       4,686,         Training & Tuition         University Fees       6,372       1,         Seminar & Conference Costs       13,733       20,         Training Expenses       18,962       24,         Recruiting       2,227       1,         Total       41,294       47,         Officials         Accommodation & Meals       39,663       55,   | s Tay   |      |            | 68,605     |
| Long Service Leave       8       (347,939)       166,         Consultancy       23,184       5,         Casual Employment       164       3,         Contractors       53,331       42,         RDO Expenses       -       -         Total       4,396,290       4,686,         Training & Tuition         University Fees       6,372       1,         Seminar & Conference Costs       13,733       20,         Training Expenses       18,962       24,         Recruiting       2,227       1,         Total       41,294       47,         Officials         Accommodation & Meals       39,663       55,   |   | 8    |            | 16,894     |
| Consultancy       23,184       5,         Casual Employment       164       3,         Contractors       53,331       42,         RDO Expenses       -         Total       4,396,290       4,686,         Training & Tuition       0       0         University Fees       6,372       1,         Seminar & Conference Costs       13,733       20,         Training Expenses       18,962       24,         Recruiting       2,227       1,         Total       41,294       47,         Officials         Accommodation & Meals       39,663       55,   |   |      |            | 166,587    |
| Casual Employment       164       3,         Contractors       53,331       42,         RDO Expenses       -         Total       4,396,290       4,686,         Training & Tuition         University Fees       6,372       1,         Seminar & Conference Costs       13,733       20,         Training Expenses       18,962       24,         Recruiting       2,227       1,         Total       41,294       47,         Officials         Accommodation & Meals       39,663       55,   |   | ·    |            | 5,950      |
| Contractors       53,331       42,         RDO Expenses       -         Total       4,396,290       4,686,         Training & Tuition         University Fees       6,372       1,         Seminar & Conference Costs       13,733       20,         Training Expenses       18,962       24,         Recruiting       2,227       1,         Total       41,294       47,         Officials         Accommodation & Meals       39,663       55,  | vment   |      | -          | 3,195      |
| Total   4,396,290   4,686,   Training & Tuition   University Fees   6,372   1,   Seminar & Conference Costs   13,733   20,   Training Expenses   18,962   24,   Recruiting   2,227   1,   Total   41,294   47,   Officials   Accommodation & Meals   39,663   55,  | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,   |      |            | 42,712     |
| Total       4,396,290       4,686,         Training & Tuition       University Fees       6,372       1,         Seminar & Conference Costs       13,733       20,         Training Expenses       18,962       24,         Recruiting       2,227       1,         Total       41,294       47,         Officials         Accommodation & Meals       39,663       55,  | s   |      | -          | 80         |
| University Fees       6,372       1,         Seminar & Conference Costs       13,733       20,         Training Expenses       18,962       24,         Recruiting       2,227       1,         Total       41,294       47,         Officials         Accommodation & Meals       39,663       55,  |   |      | 4,396,290  | 4,686,860  |
| University Fees       6,372       1,         Seminar & Conference Costs       13,733       20,         Training Expenses       18,962       24,         Recruiting       2,227       1,         Total       41,294       47,         Officials         Accommodation & Meals       39,663       55,  | ition   |      |            |            |
| Seminar & Conference Costs       13,733       20,         Training Expenses       18,962       24,         Recruiting       2,227       1,         Total       41,294       47,         Officials         Accommodation & Meals       39,663       55,   |   |      | 6.372      | 1,344      |
| Training Expenses       18,962       24,         Recruiting       2,227       1,         Total       41,294       47,         Officials         Accommodation & Meals       39,663       55,   |   |      |            | 20,580     |
| Recruiting         2,227         1,           Total         41,294         47,           Officials           Accommodation & Meals         39,663         55,  |   |      |            | 24,082     |
| Total 41,294 47,  Officials Accommodation & Meals 39,663 55,   |   |      |            | 1,620      |
| Accommodation & Meals 39,663 55,   |   |      |            | 47,626     |
| Accommodation & Meals 39,663 55,   |   |      |            |            |
|  | on & Meals  |      | 39.663     | 55,744     |
|  |   |      |            | 17,019     |
|  | es  |      |            | 751        |
|  |   |      |            | 15,838     |
|  |   |      |            | 12,225     |
|  |   |      |            | 18,945     |
|  |   |      |            | 12,854     |
|  | MANAGEMENT CONTRACTOR |      |            | 133,376    |

| Motor Vehicle Expenses   Registration   17,629   25,08   Carl Insurance   38,364   46,38   Petrol   137,324   164,61   137,524   164,61   137,524   164,61   137,524   164,61   137,524   164,61   137,524   164,61   137,524   164,61   137,525   17,962   13,55   13,545   17,962   13,55   13,545   17,962   13,55   13,545   17,962   13,55   13,545   17,962   13,55   13,545 |                             | 2016      | 20           |
|--|-----------------------------|-----------|--------------|
| Registration         17,629         25,06           Carl Insurance         38,364         46,35           Petrol         137,324         164,61           Services         53,545         72,76           Tyres         17,962         13,52           Motor Vehicle Expense - Other         50,433         51,42           Profit on Realisation of Vehicles         19,783         (10,38           Depreciation Motor Vehicles         225,383         248,38           Total         520,857         611,78           Telephone Expenses         86,764         71,31           Telephone Expenses         68,754         71,31           Telephone Phones         68,754         71,31           Mobile Phones         68,754         71,31           Service & Equipment Maintenance         12,354         9,64           Total         96,796         101,73           Property Expenses         2         26,750         24,59           Rental         10,992         10,49           Property Rates & Insurance         26,750         24,59           Property Rates & Insurance         26,750         24,59           Depreciation Furiture         40         9   |                             |           |              |
| Car Insurance         38,364         46,35           Petrol 137,324         164,61           Services         53,545         72,76           Tyres         17,962         13,55           Tyres         17,962         13,55           Profit on Realisation of Vehicles         (19,783)         (10,38           Depreciation Motor Vehicles         225,383         248,38           Total         520,857         611,78           Telephone Expenses         68,754         71,31           Telephone - Office         15,211         15,55           Mobile Phones         68,754         71,31           Home Phones         477         5,21           Service & Equipment Maintenance         12,354         9,64           Total         96,796         101,73           Property Expenses         26,750         24,59           Rental         10,992         10,49           Property Maintenance         18,933         22,65           Depreciation Building & Renovations         44,597         44,54           Depreciation Furniture & Equipment         31,736         36,29           Body Corporate Fees         2,600         12,32           Body Corporate Fees   | Motor Vehicle Expenses      |           |              |
| Petrol   137,324   164,61     Services   53,545   72,76     Tyres   17,962   13,62     Motor Vehicle Expense - Other   50,433   51,44     Profit on Realisation of Vehicles   (19,783)   51,45     Depreciation Motor Vehicles   225,383   248,38     Total   520,857   611,76     Telephone Expenses   70     Telephone Expenses   70     Telephone Expenses   70     Telephone Office   15,211   15,55     Mobile Phones   68,754   71,31     Home Phones   68,754   71,31     Service & Equipment Maintenance   12,354   9,64     Total   96,796   101,73     Property Expenses   70     Rental   10,992   10,49     Property Expenses   10,992   10,49     Property Rates & Insurance   26,750   24,55     Depreciation Building & Renovations   44,597   44,54     Body Corporate Fees   2,600   12,32     Depreciation Furniture & 400   39     Body Corporate Fees   2,600   12,32     Discovery Expenses   70,130   59,24     Total   206,138   211,78     General Expenses   26,621   25,22     Calcaring   47,827   47,32     Senioral Expenses   26,621   25,22     Cleaning   47,827   47,32     Senioral Insurance   29,397   29,67     Senioral Insura |                             |           | 25,08        |
| Services         53,545         72,77           Tyres         11,982         13,52           Motor Vehicle Expense - Other         50,433         61,42           Profit on Realisation of Vehicles         (19,783)         (10,38           Depreciation Motor Vehicles         225,333         248,38           Total         520,857         611,78           Telephone Expenses         15,211         15,55           Telephone Cyffice         15,211         15,55           Mobile Phones         68,754         71,31           Home Phones         477         5,21           Service & Equipment Maintenance         12,354         9,4           Total         96,796         101,73           Property Expenses         Rental         10,992         10,49           Property Maintenance         18,933         22,65           Depreciation Building & Renovations         44,597         44,59           Depreciation Building & Renovations         44,597         44,59           Depreciation Building & Renovations         31,736         39,22           Defice Furniture         400         90           Sundry Expenses         70,130         59,24           Total         266,13 <td></td> <td></td> <td>•</td>  |                             |           | •            |
| Tyres         17,962         13,52           Motor Vehicle Expense - Other         50,433         51,42           Profit on Realisation of Vehicles         (19,783)         (10,38)           Depreciation Motor Vehicles         225,383         248,38           Total         520,857         611,78           Total         520,857         611,78           Telephone Expenses         Telephone - Office         15,211         15,55           Mobile Phones         68,754         71,31           Home Phones         477         52           Service & Equipment Maintenance         12,354         9,6           Property Expenses         70         10,73           Rental         10,992         10,49           Property Rates & Insurance         26,750         24,59           Property Maintenance         18,933         22,66           Depreciation Building & Renovations         44,597         44,54           Depreciation Building & Renovations         44,597         44,54           Depreciation Building & Renovations         44,597         44,54           Deprecation Furniture         400         39           Sundry Expenses         70,130         59,24           Total  |                             | •         |              |
| Motor Vehicle Expense - Other Profit on Realisation of Vehicles         50,433 (19,783) (10,38) (10,38)         51,423 (19,783) (10,38)         52,857 (10,38)         51,428 (19,783) (10,38)         52,857 (10,38)   |                             |           |              |
| Profit on Realisation of Vehicles         (19,783)         (10,38)           Depreciation Motor Vehicles         225,383         248,383           Total         520,657         611,78           Telephone Expenses         520,657         611,78           Telephone - Office         15,211         15,55           Mobile Phones         68,754         71,33           Home Phones         477         5,21           Service & Equipment Maintenance         12,354         9,64           Total         96,796         101,73           Property Expenses         8         10,992         10,49           Rental         10,992         10,49           Property Rates & Insurance         26,750         24,59           Property Maintenance         18,933         22,66           Depreciation Building & Renovations         44,597         44,54           Depreciation Furniture & Equipment         31,736         36,92           20dy Corporate Fees         2,600         12,32           20ffice Furniture         400         99           Sundry Expenses         8         48,68           Advertising & Subscriptions         8,668         28,81           Advertising & Subscriptions   | •                           |           |              |
| Depreciation Motor Vehicles         225,383         248,38           Total         520,657         611,78           Telephone Expenses         Telephone - Office         15,211         15,55           Mobile Phones         68,754         71,31           Home Phones         477         5,21           Service & Equipment Maintenance         12,354         9,64           Total         96,796         101,73           Property Expenses         Rental         10,992         10,49           Property Rates & Insurance         26,750         24,59           Property Maintenance         18,933         22,65           Depreciation Furniture & Equipment         31,736         36,92           Depreciation Furniture & Equipment         31,736         36,92           Body Corporate Fees         2,600         12,32           Office Furniture         400         99           Sundry Expenses         70,130         59,24           Total         206,138         211,78           General Expenses         4         4         50         12,32           Office Furniture         8,668         28,81         12,32         12,72         12,73         12,82         12,17 <th< td=""><td></td><td></td><td></td></th<>   |                             |           |              |
| Total   S20,857   611,767   Telephone Expenses   Telephone - Office   15,211   15,556   Mobile Phones   68,754   71,317   Mobile Phones   68,754   71,317   Mobile Phones   477   5,21   Service & Equipment Maintenance   12,354   9,64   70tal   96,796   101,73   Property Expenses   Total   10,992   10,49   Property Rates & Insurance   26,750   24,59   Property Rates & Insurance   18,933   22,65   26,500   12,23   22,65   26,500   22,23   26,500   26,23   26,23   26,500   26,23   26,23   26,23   26,23   26,23   26,23   26,23   26,23   26,23   26 |                             |           |              |
| Telephone - Office   |                             |           | 611,78       |
| Telephone - Office   | Telephone Expenses          |           |              |
| Mobile Phones         68,754         71,31           Home Phones         477         5,21           Service & Equipment Maintenance         12,354         9,6           Total         96,796         101,73           Property Expenses           Rental         10,992         10,48           Property Maintenance         26,750         24,59           Properciation Building & Renovations         44,597         44,54           Depreciation Furniture & Equipment         31,736         36,92           Body Corporate Fees         2,600         12,32           Diffice Furniture         400         99           Body Expenses         70,130         59,24           Total         206,138         211,78           General Expenses           Advertising & Subscriptions         8,668         28,81           Advertising & Subscriptions         8,668         28,81           Accounting Fees         - 68,49           Bank Fees & Charges         26,621         25,22           Icleaning         47,827         47,32           Icleaning         32,355         42,87           General Insurance         29,397         29,67           <   |                             | 15,211    | 15,55        |
| Home Phones  |                             |           | 71,31        |
| Total         96,796         101,73           Property Expenses         Rental         10,992         10,48           Property Rates & Insurance         26,750         24,59           Property Maintenance         18,933         22,65           Depreciation Building & Renovations         44,597         44,54           Depreciation Furniture & Equipment         31,736         36,92           Body Corporate Fees         2,600         12,32           Office Furniture         400         99           Sundry Expenses         70,130         59,24           Sundry Expenses         70,130         59,24           Advertising & Subscriptions         8,668         28,81           Auditing of Financial Statements         18,300         18,300           Accounting Fees         - 68,49         68,49           Accounting Fees         26,621         25,22           Cleaning         47,827         47,32           4eating and Lighting         32,355         42,87           3eneral Insurance         29,397         29,37           egal and Professional Fees – Other Matters         43,375         68,04           Staff Amenities         26,393         24,68           Total   | Home Phones                 | 477       | 5,21         |
| Property Expenses   Rental   10,992   10,48     Property Rates & Insurance   26,750   24,59     Property Maintenance   18,933   22,65     Depreciation Building & Renovations   44,597   44,54     Deprecation Furniture & Equipment   31,736   36,92     Body Corporate Fees   2,600   12,32     Office Furniture   400   99     Sundry Expenses   70,130   59,24     Total   206,138   211,78     General Expenses   40,00   18,30     Aduditing of Financial Statements   18,300   18,30     Accounting Fees   26,621   25,22     Cleaning   47,827   47,32     General Insurance   29,397   29,67     Leating and Lighting   32,355   42,87     General Insurance   29,397   29,67     Legal and Professional Fees – Other Matters   43,375   68,04     Staff Amenities   26,393   24,68     Fotal   5,557   6,07     Postage & Courier   18,892   16,98     Printing   23,302   5,30     Courier & Freight / Storage   729   1,64     Copies Charge & Paper   24,746   21,91     Office Rental Equipment   42,000   35,47     Maintenance of Office Equipment   43,931   143,165     Computer Maintenance & Support   138,931   143,165     Cottal   244,767   238,08  |                             |           | 9,64         |
| Rental         10,992         10,499           Property Rates & Insurance         26,750         24,59           Property Maintenance         18,933         22,650           Depreciation Building & Renovations         44,597         44,54           Deprecation Furniture & Equipment         31,736         36,92           Body Corporate Fees         2,600         12,32           Office Furniture         400         99           Sundry Expenses         70,130         59,24           Fotal         206,138         211,78           General Expenses         8,668         28,81           Advertising & Subscriptions         8,668         28,81           Accoun  | <u> Fotal</u>               | 96,796    | 101,73       |
| Property Rates & Insurance         26,750         24,59           Property Maintenance         18,933         22,65           Depreciation Building & Renovations         44,597         44,54           Deprecation Furniture & Equipment         31,736         36,92           Body Corporate Fees         2,600         12,32           Office Furniture         400         99           Sundry Expenses         70,130         59,24           Fotal         206,138         211,78           General Expenses         70,130         59,24           Advertising & Subscriptions         8,668         28,81           Aduiting of Financial Statements         18,300         18,30           Accounting Fees         - 68,49         58,49           Bank Fees & Charges         26,621         25,22           Cleaning         47,827         47,32           deating and Lighting         32,355         42,87           Seneral Insurance         29,397         29,67           Legal and Professional Fees – Other Matters         43,375         68,04           Stationery         5,557         6,07           Stationery         5,557         6,07           Portial         2302         5,3  |                             |           |              |
| Property Maintenance         18,933         22,65           Depreciation Building & Renovations         44,597         44,54           Deprecation Furniture & Equipment         31,736         36,92           30dy Corporate Fees         2,600         12,32           Office Furniture         400         99           Sundry Expenses         70,130         59,24           Fotal         206,138         211,78           General Expenses         8,668         28,81           Advertising & Subscriptions         8,668         28,81           Advising of Financial Statements         18,300         18,30           Accounting Fees         - 68,49         68,49           Bank Fees & Charges         26,621         25,22           Cleaning         47,827         47,32           Heating and Lighting         32,355         42,87           General Insurance         29,397         29,67           Legal and Professional Fees – Other Matters         43,375         68,04           Staff Amenities         26,393         24,68           Total         323,296         353,44           Office Expenses         729         1,64           Opies Charge & Paper         24,766 <t< td=""><td></td><td></td><td></td></t<>  |                             |           |              |
| Depreciation Building & Renovations         44,597         44,54           Deprecation Furniture & Equipment         31,736         36,92           Soddy Corporate Fees         2,600         12,32           Office Furniture         400         99           Sundry Expenses         70,130         59,24           Total         206,138         211,78           General Expenses         326,138         211,78           Advitting General Expenses         8,668         28,81           Advitting of Financial Statements         18,300         18,30           Accounting Fees         - 68,49         68,49           Bank Fees & Charges         26,621         25,22           Cleaning         47,827         47,32           Heating and Lighting         32,355         42,87           General Insurance         29,397         29,67           Legal and Professional Fees – Other Matters         43,375         68,04           Staff Amenities         26,393         24,68           Total         322,936         353,44           Office Expenses         5,557         6,07           Printing         2,302         5,30           Copies Charge & Paper         24,746         21,91  |                             |           |              |
| Deprecation Furniture & Equipment   31,736   36,92     Body Corporate Fees   2,600   12,32     Deffice Furniture   400   99     Sundry Expenses   70,130   59,24     Fotal   206,138   211,78     General Expenses   306,138   211,78     General Expenses   36,688   28,81     Aduditing of Financial Statements   18,300   18,30     Accounting Fees   - 68,49     Bank Fees & Charges   26,621   25,22     Cleaning   47,827   47,32     Heating and Lighting   32,355   42,87     General Insurance   29,397   29,67     Legal and Professional Fees — Other Matters   43,375   68,04     Clear Heating   32,355   32,48     Clear Heating   32,355   33,44     Deffice Expenses   26,631   232,936   353,44     Deffice Expenses   18,892   16,98     Printing   2,302   5,30     Courier & Freight / Storage   729   1,64     Copies Charge & Paper   24,746   21,91     Office Rental Equipment   42,000   35,47     Maintenance of Office Equipment   291   2,36     Computer Maintenance & Support   138,931   143,16     Coftware Expenses   11,319   5,166     Total   244,767   238,08     Contail   244,767    |                             |           |              |
| Body Corporate Fees         2,600         12,32           Office Furniture         400         99           Scundry Expenses         70,130         59,24           Fotal         206,138         211,78           General Expenses         306,138         211,78           Advertising & Subscriptions         8,668         28,81           Advertising & Subscriptions         18,300         18,30           Accounting Fees         -         68,49           Bank Fees & Charges         26,621         25,22           Cleaning         47,827         47,32           deating and Lighting         32,355         42,87           General Insurance         29,397         29,67           Legal and Professional Fees – Other Matters         43,375         68,04           Staff Amenities         26,393         24,68           Fotal         232,936         353,44           Office Expenses           Stationery         5,557         6,07           Postage & Courier         18,892         16,98           Printing         2,302         5,30           Conject Charge & Paper         24,746         21,91           Office Rental Equipment         42,000 </td <td></td> <td></td> <td></td>  |                             |           |              |
| Office Furniture       400       99         Sundry Expenses       70,130       59,24         Fotal       206,138       211,78         General Expenses       300       18,300       18,300         Advetitising & Subscriptions       8,668       28,81         Advetitising of Financial Statements       18,300       18,300         Accounting Fees       -       68,49         Bank Fees & Charges       26,621       25,22         Cleaning       47,827       47,32         Heating and Lighting       32,355       42,87         General Insurance       29,397       29,67         Legal and Professional Fees - Other Matters       43,375       68,04         Staff Amenities       26,393       24,68         Fotal       232,936       353,44         Office Expenses         Stationery       5,557       6,07         Postage & Courier       18,892       16,98         Printing       2,302       5,30         Courier & Freight / Storage       729       1,64         Courier & Freight / Storage       729       1,64         Copies Charge & Paper       24,746       21,91         Office Rental Equipment       <  | Sody Corporate Fees         |           |              |
| Sundry Expenses         70,130         59,24           Total         206,138         211,78           General Expenses         300         18,300         18,300           Advertising & Subscriptions         8,668         28,81           Auditing of Financial Statements         18,300         18,300           Accounting Fees         -         68,49           Bank Fees & Charges         26,621         25,22           Cleaning         47,827         47,32           Ideating and Lighting         32,355         42,87           General Insurance         29,397         29,67           Legal and Professional Fees Other Matters         43,375         68,04           Staff Amenities         26,393         24,68           Total         232,936         353,44           Office Expenses         5,557         6,07           Postage & Courier         18,892         16,98           Printing         2,302         5,30           Courier & Freight / Storage         729         1,64           Copies Charge & Paper         24,746         21,91           Office Rental Equipment         42,000         35,470           Maintenance of Office Equipment         291  |                             |           |              |
| General Expenses         206,138         211,78           Advertising & Subscriptions         8,668         28,81           Auditing of Financial Statements         18,300         18,30           Accounting Fees         - 68,49           Bank Fees & Charges         26,621         25,22           Cleaning         47,827         47,327           Heating and Lighting         32,355         42,87           General Insurance         29,397         29,67           Legal and Professional Fees – Other Matters         43,375         68,04           Staff Amenities         26,393         24,68           Fotal         232,936         353,44           Office Expenses         Stationery         5,557         6,07           Postage & Courier         18,892         16,98           Portiting         2,302         5,30           Courier & Freight / Storage         729         1,64           Copies Charge & Paper         24,746         21,91           Office Rental Equipment         291         2,36           Maintenance of Office Equipment         291         2,36           Computer Maintenance & Support         138,931         143,16           Coffware Expenses         11,319   |                             |           |              |
| Advertising & Subscriptions       8,668       28,81         Auditing of Financial Statements       18,300       18,30         Accounting Fees       -       68,49         Bank Fees & Charges       26,621       25,22         Cleaning       47,827       47,32         Heating and Lighting       32,355       42,87         General Insurance       29,397       29,67         Legal and Professional Fees – Other Matters       43,375       68,04         Staff Amenities       26,393       24,68         Fotal       232,936       353,44         Office Expenses         Stationery       5,557       6,07         Postage & Courier       18,892       16,98         Printing       2,302       5,30         Courier & Freight / Storage       729       1,64         Copies Charge & Paper       24,746       21,91         Office Rental Equipment       42,000       35,47         Waintenance of Office Equipment       291       2,36         Computer Maintenance & Support       138,931       143,16         Software Expenses       11,319       5,16         Fotal       244,767       238,08   |                             |           | 211,78       |
| Auditing of Financial Statements   | General Expenses            |           |              |
| Accounting Fees - 68,49 Bank Fees & Charges - 26,621 25,22 Cleaning 47,827 47,32 Heating and Lighting 32,355 42,87 General Insurance 29,397 29,67 Legal and Professional Fees - Other Matters 43,375 68,04 Estaff Amenities 26,393 24,68 Estationery 26,793 232,936 353,44  Office Expenses Estationery 5,557 6,07 Postage & Courier 18,892 16,98 Printing 2,302 5,30 Courier & Freight / Storage 729 1,64 Copies Charge & Paper 24,746 21,91 Copies Charge & Paper 24,746 21,91 Computer Maintenance of Office Equipment 291 2,36 Computer Maintenance & Support 138,931 143,163 Computer Maintenance & Support 138,931 143,163 Coffware Expenses 11,319 5,163 Coffware Expenses 11,319 5,163 Coffware Expenses 11,319 5,163  | Advertising & Subscriptions | 8,668     | 28,81        |
| Bank Fees & Charges       26,621       25,22         Cleaning       47,827       47,32         Heating and Lighting       32,355       42,87         General Insurance       29,397       29,67         Legal and Professional Fees – Other Matters       43,375       68,04         Staff Amenities       26,393       24,68         Fotal       232,936       353,44         Office Expenses         Stationery       5,557       6,07         Postage & Courier       18,892       16,98         Printing       2,302       5,30         Courier & Freight / Storage       729       1,64         Copies Charge & Paper       24,746       21,91         Office Rental Equipment       42,000       35,47         Maintenance of Office Equipment       291       2,36         Computer Maintenance & Support       138,931       143,16         Software Expenses       11,319       5,16         Fotal       244,767       238,08   |                             | 18,300    | 18,30        |
| Cleaning       47,827       47,32         Heating and Lighting       32,355       42,87         General Insurance       29,397       29,67         Legal and Professional Fees – Other Matters       43,375       68,04         Staff Amenities       26,393       24,68         Fotal       232,936       353,44         Office Expenses         Stationery       5,557       6,07         Postage & Courier       18,892       16,98         Printing       2,302       5,30         Courier & Freight / Storage       729       1,64         Copies Charge & Paper       24,746       21,91         Office Rental Equipment       42,000       35,47         Maintenance of Office Equipment       291       2,36         Computer Maintenance & Support       138,931       143,16         Software Expenses       11,319       5,16         Fotal       244,767       238,08  |                             | -         | 68,49        |
| Heating and Lighting   32,355   42,87   General Insurance   29,397   29,67   29,67   29,67   29,67   29,67   20,67   |                             |           |              |
| General Insurance       29,397       29,67         Legal and Professional Fees - Other Matters       43,375       68,04         Staff Amenities       26,393       24,68         Fotal       232,936       353,44         Office Expenses         Stationery       5,557       6,07         Postage & Courier       18,892       16,98         Printing       2,302       5,30         Courier & Freight / Storage       729       1,64         Copies Charge & Paper       24,746       21,91         Office Rental Equipment       42,000       35,47         Maintenance of Office Equipment       291       2,36         Computer Maintenance & Support       138,931       143,16         Software Expenses       11,319       5,16         Total       244,767       238,08  |                             |           |              |
| Legal and Professional Fees - Other Matters       43,375       68,04         Staff Amenities       26,393       24,68         Fotal       232,936       353,44         Office Expenses         Stationery       5,557       6,07         Postage & Courier       18,892       16,98         Printing       2,302       5,30         Courier & Freight / Storage       729       1,64         Copies Charge & Paper       24,746       21,91         Office Rental Equipment       42,000       35,476         Maintenance of Office Equipment       291       2,36         Computer Maintenance & Support       138,931       143,16         Software Expenses       11,319       5,16         Total       244,767       238,08  |                             |           |              |
| Staff Amenities       26,393       24,68         Fotal       232,936       353,44         Office Expenses       Stationery       5,557       6,07         Postage & Courier       18,892       16,98         Printing       2,302       5,30         Courier & Freight / Storage       729       1,64         Copies Charge & Paper       24,746       21,91         Office Rental Equipment       42,000       35,470         Maintenance of Office Equipment       291       2,36         Computer Maintenance & Support       138,931       143,16         Software Expenses       11,319       5,16         Total       244,767       238,08   |                             |           |              |
| Fotal         232,936         353,44           Office Expenses         Stationery         5,557         6,07           Postage & Courier         18,892         16,98           Printing         2,302         5,30           Courier & Freight / Storage         729         1,64           Copies Charge & Paper         24,746         21,91           Office Rental Equipment         42,000         35,47           Maintenance of Office Equipment         291         2,36           Computer Maintenance & Support         138,931         143,16           Software Expenses         11,319         5,16           Total         244,767         238,08   |                             |           |              |
| Office Expenses         Stationery       5,557       6,07         Postage & Courier       18,892       16,98         Printing       2,302       5,30         Courier & Freight / Storage       729       1,64         Copies Charge & Paper       24,746       21,91         Office Rental Equipment       42,000       35,470         Maintenance of Office Equipment       291       2,36         Computer Maintenance & Support       138,931       143,16         Software Expenses       11,319       5,16         Total       244,767       238,08   |                             |           |              |
| Stationery       5,557       6,07         Postage & Courier       18,892       16,98         Printing       2,302       5,30         Courier & Freight / Storage       729       1,64         Copies Charge & Paper       24,746       21,91         Office Rental Equipment       42,000       35,470         Maintenance of Office Equipment       291       2,36         Computer Maintenance & Support       138,931       143,16         Software Expenses       11,319       5,16         Total       244,767       238,08   | Office Eynenses             |           |              |
| Postage & Courier       18,892       16,98         Printing       2,302       5,30         Courier & Freight / Storage       729       1,64         Copies Charge & Paper       24,746       21,91         Office Rental Equipment       42,000       35,470         Maintenance of Office Equipment       291       2,36         Computer Maintenance & Support       138,931       143,160         Software Expenses       11,319       5,160         Fotal       244,767       238,080  |                             | 5 557     | <u>ፍ በ</u> ፖ |
| Printing       2,302       5,30         Courier & Freight / Storage       729       1,64         Copies Charge & Paper       24,746       21,91         Office Rental Equipment       42,000       35,470         Maintenance of Office Equipment       291       2,36         Computer Maintenance & Support       138,931       143,16         Software Expenses       11,319       5,16         Total       244,767       238,08  |                             |           | •            |
| Courier & Freight / Storage       729       1,64         Copies Charge & Paper       24,746       21,91         Office Rental Equipment       42,000       35,470         Maintenance of Office Equipment       291       2,36         Computer Maintenance & Support       138,931       143,16         Software Expenses       11,319       5,16         Total       244,767       238,08  |                             |           |              |
| Copies Charge & Paper       24,746       21,91         Office Rental Equipment       42,000       35,470         Maintenance of Office Equipment       291       2,36         Computer Maintenance & Support       138,931       143,160         Software Expenses       11,319       5,160         Total       244,767       238,080  |                             |           | 1,64         |
| Office Rental Equipment       42,000       35,470         Maintenance of Office Equipment       291       2,36         Computer Maintenance & Support       138,931       143,16         Software Expenses       11,319       5,16         Total       244,767       238,08  | Copies Charge & Paper       | 24,746    | 21,91        |
| Computer Maintenance & Support       138,931       143,16;         Software Expenses       11,319       5,16;         Fotal       244,767       238,08;  |                             |           | 35,476       |
| Software Expenses         11,319         5,16           Fotal         244,767         238,08   |                             |           | 2,36         |
| Fotal 244,767 238,08   |                             |           |              |
|  |                             |           |              |
| otal Expenses 7,763,795 8,617,203  |                             |           |              |
|  | otal Expenses               | 7,763,795 | 8,617,200    |

# Statement of Comprehensive Income for the Year Ended 30 June 2016

|   | 2016<br>\$ | 2015<br>\$ |
|---|------------|------------|
|   |            |            |
| Profit / (Loss) for the period  | (82,540)   | (394,949)  |
| Other comprehensive income for the period                               | _          |            |
| Total comprehensive income for the period                               | (82,540)   | (394,949)  |
| Total comprehensive income attributable to: Members of the organisation | (82,540)   | (394,949)  |

Statement of Financial Position

Employee Entitlements

**Total Current Liabilities** 

**Non-Current Liabilities** 

**Employee Entitlements** 

**Total Liabilities** 

Accumulated Funds

**Net Assets** 

**Total Equity** 

**Equity** 

**Total Non-Current Liabilities** 

#### as at 30 June 2016 Note 2016 2015 \$ \$ **Current Assets** 4,760,904 3 4,261,070 Cash and Cash Equivalents 240,134 241,955 Accounts receivable 496,803 4 540,497 Other assets 23,038 34,729 Merchandise on hand - cost 5,520,879 5,078,251 **Total Current Assets Non-Current Assets** 1,231,180 1,231,180 National Office - Loan 453,744 453,744 Shares in other companies 1,354,687 5 1,325,603 Property, Plant and Equipment 3,039,611 3,010,527 **Total Non-Current Assets** 8,088,778 8,560,490 **Total Assets Current Liabilities** 392,732 447,442 **Trade Creditors** 198,947 230,537 Accruals

1,126,797

1,773,186

124,593

124,593

1,897,779

6,190,999

6,190,999

6,190,999

6

6

7

1,535,610

2,158,879

128,072

128,072

2,286,951

6,273,539

6,273,539

6,273,539

# Statement of Changes in Equity for the Year Ended 30 June 2016

|   | 2016<br>\$                 | 2015<br>\$ |
|---|----------------------------|------------|
| Accumulated Funds – Beginning of Year                                     | 6,273,539                  | 6,668,488  |
| Profit / (Loss) for the Period<br>Other Comprehensive Income for the year | 6,273,539<br>(82,540)<br>- | (394,949)  |
| Total Accumulated Funds – End of Period                                   | 6,190,999                  | 6,273,539  |

# Statement of Cash Flows for the Year Ended 30 June 2016

|   | Note | 2016<br>Inflows/<br>(Outflows)<br>\$ | 2015<br>Inflows/<br>(Outflows)<br>\$ |
|---|------|--------------------------------------|--------------------------------------|
| Cash flows from Operating Activities                |      |                                      |                                      |
| Contribution from Membership Fees                   |      | 5,819,989                            | 6,041,295                            |
| Receipts from Other Activities                      |      | 1,666,273                            | 2,029,291                            |
| Interest Received                                   |      | 112,835                              | 153,222                              |
| Receipts from National Office, Other Branches &     |      |                                      |                                      |
| Related Parties                                     |      | 67,015                               | 47,936                               |
| Payments to National Office                         |      | (840,584)                            | (906,848)                            |
| Payments to Other Branches/Related Parties          |      | (9,480)                              | (8,119)                              |
| Payments to Suppliers and Employees                 |      | (7,041,588)                          | (7,053,303)                          |
| Net Cash Provided by Operating Activities           | 9(b) | (225,540)                            | 303,474                              |
| Cash flows from Investing Activities                |      |                                      |                                      |
| Payments for Property, Plant and Equipment          |      | (393,657)                            | (303,417)                            |
| Proceeds from the Disposal of Motor Vehicles &      |      |                                      |                                      |
| Computers   |      | 119,363                              | 65,250                               |
| Net Cash Provided by/(Used in) Operating Activities |      | (274,294)                            | (238,167)                            |
| Net Increase in Cash and Cash Equivalents           |      | (499,834)                            | 65,307                               |
| Cash and Cash Equivalents at Beginning of Year      |      | 4,760,904                            | 4,695,597                            |
| Cash and Cash Equivalents at End of Year            | 9(a) | 4,261,070                            | 4,760,904                            |

#### 1. Statement of Significant Accounting Policies

This significant policies which have been adopted in the preparation of these financial statements are:

#### a. Basis of Preparation

This financial report is a general purpose financial report that has been prepared in accordance with Australian Accounting Standards, Australian Accounting Interpretations, other authoritative pronouncements of the Australian Accounting Standards Board and the requirements of the Fair Work (Registered Organisations) Regulations 2009 and Fair Work (Registered Organisations) Act 2009.

The financial report of the Union covers it as an individual 'not for profit' entity. It complies with Australian Accounting Standards which include Australian Equivalents to International Financial Reporting Standards (AIFRS).

In accordance with generally accepted accounting principles for these types of organisations, the financial report has been prepared on an accruals basis and is based on historical costs and does not take into account changing money values or, except where stated, current valuations of non-current assets.

Cost is based on fair values of consideration given in exchange for assets.

The accounting policies set out below have been consistently applied, unless otherwise stated.

#### b. Income Tax

The Union is registered under the Fair Work (Registered Organisations) Act 2009 and, is believed to be exempt from income tax including capital gains tax, by virtue of the provisions of s.50-1 of the Income Tax Assessment Act 1997. It still has an obligation for fringe benefits tax and goods and services tax.

#### c. Property, Plant and Equipment

Property, plant and equipment are measured at cost less accumulated depreciation.

Depreciation is calculated using the prime cost and diminishing value methods and is brought to account over the estimated economic lives of all buildings, motor vehicles, computer equipment, furniture and fittings. Depreciation rates applied are:

|                           | 2016 & 2015 |
|---------------------------|-------------|
| Buildings                 | 2.5%        |
| Furniture & Fixtures      | 20%         |
| Computer Equipment        | 20%         |
| Motor Vehicles            | 20%         |
| Renovation & Capital Work | s 10%       |

#### d. Employee Entitlements

#### Short-term employee benefits

Provision is made for the Union's obligation for short-term employee benefits. Short-term employee benefits are benefits (other than termination benefits) that are expected to be settled wholly before 12 months after the end of the annual reporting period in which the employees render the related service, including wages, salaries and vesting sick leave. Short-term employee benefits are measured at the (undiscounted) amounts expected to be paid when the obligation is settled.

#### Long-term employee benefits

Provision is made for employee's long service leave and annual leave entitlements not expected to be settled wholly within 12 months after the end of the annual reporting period in which the employees render the related service. Other long-term employee benefits are measured at the present value of the expected future payments to be made to employees. Expected future payments incorporate anticipated future wage and salary levels, durations of service and employee departures and are discounted at rates determined by reference to market yields at the end of the reporting period on government bonds that have maturity dates that approximate the terms of the obligations. Any measurements for changes in assumptions of obligations for long-term employee benefits are recognised in profit or loss in the periods in which the changes occur.

The Union's obligations for long-term employee benefits are presented as non-current provisions in its statement of financial position, except where the Union does not have an unconditional right to defer settlement for at least 12 months after the end of the reporting period, in which case the obligations are presented as current provisions.

#### Superannuation

Contributions are made by the Union to employee superannuation funds and are expensed when incurred. The Union is not obliged to contribute to these funds other than to meet its liabilities under the superannuation guarantee system and is under no obligation to make up any shortfall in the funds' assets to meet payments due to employees.

The number of full-time equivalent employees at 30 June 2016 was 41 (2015: 43).

#### e. Revenue Recognition

Contributions from members are shown net of refunds and are accounted for on an accrual basis.

Interest revenue is recognised on an accrual basis.

Revenue arising from the disposal of non-current assets is recognised when the organisation and the buyer are both committed to a contract.

#### f. Goods and Services Tax (GST)

Revenue, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Tax Office. In these circumstances, the GST is recognised as part of the cost of acquisition of the assets or as part of an item of the expense. Receivables and payables in the statement of financial position are shown inclusive of GST.

#### g. Cash and Cash Equivalents

For the purposes of the Cash Flow Statement, cash and cash equivalents include cash on hand, cash at bank and investments in money market instruments.

#### h. Financial Instruments

Financial instruments are initially measured at cost on trade date, which includes the transaction costs, when the related contractual rights or obligations exist.

Subsequent to the initial recognition, the Union assess whether there is objective evidence that a financial instrument has been impaired. A prolonged decline in the value of the instrument is considered to determine whether an impairment has arisen. Impairment losses are recognised in the Statement of Profit and Loss.

#### i. Fair Value of Assets and Liabilities

The Union measures some of its assets and liabilities at fair value on either a recurring or non-recurring basis, depending on the requirements of the applicable Accounting Standard.

Fair value is the price the Union would receive to sell an asset or would have to pay to transfer a liability in an orderly (ie. unforced) transaction between independent, knowledgeable and willing market participants at the measurement date.

As fair value is a market-based measure, the closest equivalent observable market pricing information is used to determine fair value. Adjustments to market values may be made having regard to the characteristics of the specific asset or liability. The fair values of assets and liabilities that are not traded in an active market are determined using one or more valuation techniques. These valuation techniques maximise, to the extent possible, the use of observable market data.

To the extent possible, market information is extracted from either the principal market for the asset or liability (ie. the market with the greatest volume and level of activity for the asset or liability) or, in the absence of such a market, the most advantageous market available to the entity at the end of the reporting period (ie. the market that maximises the receipts from the sale of the asset or minimises the payments made to transfer the liability, after taking into account transaction costs).

For non-financial assets, the fair value measurement also takes into account a market participant's ability to use the asset in its highest and best use or to sell it to another market participant that would use the asset in its highest and best use.

The fair value of liabilities may be valued, where there is no observable market price in relation to the transfer of such financial instruments, by reference to observable market information where such instruments are held as assets. Where this information is not available, other valuation techniques are adopted and, where significant, are detailed in the respective note to the financial statements.

#### j. Leases

Leases of fixed assets, where substantially all the risks and benefits incidental to the ownership of the asset, but not the legal ownership, are transferred to the Union are classified as finance leases.

Finance leases are capitalised by recording an asset and a liability equal to the present value of the minimum lease payments, including any guaranteed residual values. Leased assets are depreciated on a straight line basis over their estimated useful lives where it is likely that the Union will obtain ownership of the asset over the term of the lease. Lease payments are allocated between the reduction of the lease liability and the lease interest expense for the period.

Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are charged as expenses in the periods in which they are incurred.

#### k. Operating Segment

The Union is incorporated under the Fair Work (Registered Organisations) Act 2009 and domiciled in Australia.

#### I. Critical Accounting Estimates and Judgements

The Branch Executive evaluate estimates and judgements incorporated into the financial report based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the Union.

Key Estimates - Impairment

The Union assesses impairment at each reporting date by evaluating conditions specific to it that may lead to impairment of assets. Where an impairment trigger exists, the recoverable amount of the asset is determined and reflected in the Financial Report.

#### m. New Accounting Standards for Application in Future Periods

Accounting Standards issued by the AASB that are not yet mandatorily applicable to the Company, together with an assessment of the potential impact of such pronouncements on the Company when adopted in future periods, are discussed below:

- AASB 9: Financial Instruments and associated Amending Standards (applicable to annual reporting periods beginning on or after 1 January 2018).

The Standard will be applicable retrospectively (subject to the provisions on hedge accounting outlined below) and includes revised requirements for the classification and measurement of financial instruments, revised recognition and derecognition requirements for financial instruments and simplified requirements for hedge accounting.

The key changes that may affect the Company on initial application include certain simplifications to the classification of financial assets, simplifications to the accounting of embedded derivatives, upfront accounting for expected credit loss, and the irrevocable election to recognise gains and losses on investments in equity instruments that are not held for trading in other comprehensive income. AASB 9 also introduces a new model for hedge accounting that will allow greater flexibility in the ability to hedge risk, particularly with respect to hedges of non-financial items. Should the entity elect to change its hedge policies in line with the new hedge accounting requirements of the Standard, the application of such accounting would be largely prospective.

Although the directors anticipate that the adoption of AASB 9 may have an impact on the Company's financial instruments, including hedging activity, it is impracticable at this stage to provide a reasonable estimate of such impact.

- AASB 15: Revenue from Contracts with Customers (applicable to annual reporting periods beginning on or after 1 January 2018, as deferred by AASB 2015-8: Amendments to Australian Accounting Standards – Effective Date of AASB 15).

When effective, this Standard will replace the current accounting requirements applicable to revenue with a single, principles-based model. Except for a limited number of exceptions, including leases, the new revenue model in AASB 15 will apply to all contracts and customers as well as non-monetary exchanges between entities in the same line of business to facilitate sales to customers and potential customers.

#### m. New Accounting Standards for Application in Future Periods (cont'd)

The core principle of the Standard is that an entity will recognise revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for the goods or services. To achieve this objective, AASB 15 provides the following five-step process:

- identify the contract(s) with a customer;
- identify the performance obligations in the contracts(s);
- determine the transaction price;
- allocate the transaction price to the performance obligations in the contract(s); and
- recognise revenue when (or as) the performance obligations are satisfied.

This Standard will require retrospective restatement, as well as enhanced disclosures regarding revenue.

Although the directors anticipate that the adoption of AASB 15 may have an impact on the Company's financial statements, it is impracticable at this stage to provide a reasonable estimate of such impact.

AASB 16: Lease (applicable to annual reporting periods beginning on or after 1 January 2019).

When effective, this Standard will replace the current accounting requirements applicable to leases in AASB 117: Leases and related Interpretations. AASB 16 introduces a single lessee accounting model that eliminates the requirement for leases to be classified as operating or finance leases.

The main changes introduced by the new Standard include:

- recognition of a right-to-use asset and liability for all leases (excluding short-term leases with less than 12 months of tenure and leases relating to low-value assets):
- depreciation of right-to-use assets in line with AASB 116: Property, Plant and Equipment in profit or loss and unwinding of the liability in principal and interest components;
- variable lease payments that depend on an index or a rate are included in the initial measurement of the lease liability using the index or rate at the commencement date;
- by applying a practical expedient, a lessee is permitted to elect not to separate nonlease components and instead account for all components as a lease; and
- additional disclosure requirements.

The transitional provisions of AASB 16 allow a lessee to either retrospectively apply the Standard to comparatives in line with AASB 108: Accounting Policies, Changes in Accounting Estimates and Errors or recognise the cumulative effect of retrospective application as an adjustment to opening equity on the date of initial application.

Although the directors anticipate that the adoption of AASB 16 will impact the Company's financial statements, it is impracticable at this stage to provide a reasonable estimate of such impact.

## 2. Information to be provided to Members or The General Manager of Fair Work Commission

In accordance with the requirements of the requirements of the Fair Work (Registered Organisations) Act 2009, the attention of members is drawn to the provisions of sub-sections (1), (2) and (3) of Section 272 which reads as follows:-

- (1) A Member of an organisation, or the General Manager of FWC, may apply to the organisation for specified prescribed information in relation to the organisation to be made available to the person making the application.
- (2) The application must be in writing and must specify the period within which, and the manner in which, the information is to be made available. The period must not be less than 14 days after the application is given to the organisation.
- (3) An organisation must comply with an application made under subsection (1).

|    |   | 2016<br>\$                  | 2015<br>\$                  |
|----|---|-----------------------------|-----------------------------|
| 3. | Cash and Cash Equivalents   |                             |                             |
|    | Cash at Bank – General operating accounts Cash at Bank – Long service leave accounts Petty Cash | 290,666<br>3,969,969<br>435 | 163,086<br>4,597,422<br>396 |
|    |   | 4,261,070                   | 4,760,904                   |
| 4. | Other Assets  |                             |                             |
|    | Subscriptions outstanding<br>Prepayments  | 447,810<br>92,687           | 432,667<br>64,136           |
|    |   | 540,497                     | 496,803                     |

# Notes to and Forming Part of the Financial Statements for the Year Ended 30 June 2016

#### 5. Property, Plant and Equipment

|                                     | 2016<br>\$ | 2015<br>\$ |
|-------------------------------------|------------|------------|
| Land & Buildings                    |            |            |
| At Cost                             | 347,622    | 347,622    |
| Less: Accumulated Depreciation      | (34,433)   | (28,073)   |
|                                     | 313,189    | 319,549    |
| Furniture & Fixtures                | 3,2,,22    | 2.12,2.12  |
| At Cost                             | 523,854    | 510,456    |
| Less: Accumulated Depreciation      | (477,699)  | (445,963)  |
|                                     | 46,155     | 64,493     |
| Computer Equipment                  | ·          | ·          |
| At Cost                             | 330,728    | 311,019    |
| Less: Accumulated Depreciation      | (272,565)  | (259,758)  |
|                                     | 58,163     | 51,261     |
| Motor Vehicles                      | ·          | ·          |
| At Cost                             | 1,174,189  | 1,298,535  |
| Less: Accumulated Depreciation      | (514,337)  | (656,440)  |
|                                     | 659,852    | 642,095    |
| Renovation & Capital works          |            |            |
| At Cost                             | 391,023    | 381,831    |
| Less: Accumulated Depreciation      | (142,779)  | (104,542)  |
|                                     | 248,244    | 277,289    |
| Total Property, Plant and Equipment | 1,325,603  | 1,354,687  |

Reconciliations of the carrying amounts of property, plant and equipment at the beginning and end of the current period.

| 2016   | Land<br>& Buildings<br>\$ | Furniture<br>& Fixtures<br>\$ | Computer<br>Equipment<br>\$   | Motor<br>Vehicles<br>\$          | Renovation &<br>Capital works<br>\$ | Total<br>\$                      |
|--|---------------------------|-------------------------------|-------------------------------|----------------------------------|-------------------------------------|----------------------------------|
| Opening Balance                                | 319,549                   | 64,493                        | 51,261                        | 642,095                          | 277,289                             | 1,354,687                        |
| Additions<br>Disposals<br>Depreciation expense | -<br>(6,360)              | 13,398<br>-<br>(31,736)       | 35,108<br>(6,761)<br>(21,445) | 335,959<br>(92,819)<br>(225,383) | 9,192                               | 393,657<br>(99,580)<br>(323,161) |
| Carrying amount at end of period               | 313,189                   | 46,155                        | 58,163                        | 659,852                          | 248,244                             | 1,325,603                        |

| 2015                 | Land<br>& Buildings<br>\$ | Furniture<br>& Fixtures<br>\$ | Computer<br>Equipment<br>\$ | Motor<br>Vehicles<br>\$ | Renovation &<br>Capital works<br>\$ | Total<br>\$ |
|----------------------|---------------------------|-------------------------------|-----------------------------|-------------------------|-------------------------------------|-------------|
| Opening Balance      | 325,909                   | 90,168                        | 58,557                      | 668,199                 | 315,472                             | 1,458,305   |
| Additions            | _                         | 11,248                        | 17,190                      | 274,979                 |                                     | 303,417     |
| Disposals            | -                         | -                             | (2,177)                     | (52,692)                | -                                   | (54,869)    |
| Depreciation expense | (6,360)                   | (36,923)                      | (22,309)                    | (248,391)               | (38,183)                            | (352,166)   |
| Carrying amount at   |                           |                               |                             |                         | •                                   |             |
| end of period        | 319,549                   | 64,493                        | 51,261                      | 642,095                 | 277,289                             | 1,354,687   |

#### 5. Property, Plant and Equipment (cont'd)

The Branch holds two properties in country Victoria.

|  | Balance at<br>30 June 2016<br>\$ | Balance at<br>30 June 2015<br>\$ |
|--|----------------------------------|----------------------------------|
| Portland (103-111 Percy Street) - Cost | 99,536                           | 99,536                           |
| Sale (3/396 Raymond Street) - Cost     | 248,086                          | 248,086                          |
|  | 347,622                          | 347,622                          |
| Less: Depreciation of Buildings        | 34,433                           | 28,073                           |
|  | 313,189                          | 319,549                          |

Under the rules of the Union, other properties are registered in the name of the National Executive in Sydney.

#### 6. Provisions

| 10110110           | 2016<br>\$ | 2015<br>\$ |
|--------------------|------------|------------|
| Current:-          |            |            |
| Annual Leave       | 292,858    | 348,282    |
| Long Service Leave | 833,939    | 1,187,328  |
|                    | 1,126,797  | 1,535,610  |
| Non-Current:-      |            |            |
| Long Service Leave | 124,593    | 128,072    |
|                    | 124,593    | 128,072    |
| Total              | 1,251,390  | 1,663,682  |

Of the amounts owing above, they are payable as follows:-

|                    | Holders o | of Office | Emplo   | yees    | Tot       | tal       |
|--------------------|-----------|-----------|---------|---------|-----------|-----------|
|                    | 2016      | 2015      | 2016    | 2015    | 2016      | 2015      |
|                    | \$        | \$        | \$      | \$      | \$        | <b>\$</b> |
| Annual Leave       | 72,027    | 89,990    | 220,831 | 258,292 | 292,858   | 348,282   |
| Long Service Leave | 401,611   | 660,604   | 556,921 | 654,796 | 958,532   | 1,315,400 |
| Separation and     |           |           |         |         |           |           |
| Redundancies       | -         | _         | _       | -       | -         | -         |
| Other Employee     |           |           |         |         |           |           |
| Provisions         |           |           |         |         | _         |           |
| Total              | 473,638   | 750,594   | 777,752 | 913,088 | 1,251,390 | 1,663,682 |

#### 6. Provisions (cont'd)

#### **Employee Provisions**

Employee provisions represent amounts accrued for annual leave and long service leave.

The current portion for this provision includes the total amount accrued for annual leave entitlements and the amounts accrued for long service leave entitlements that have vested due to employees having completed the required period of service. Based on past experience, the Union does not expect the full amount of annual leave or long service leave balances classified as current liabilities to be settled within the next 12 months. However, these amounts must be classified as current liabilities since the Union does not have an unconditional right to defer the settlement of these amounts in the event employees wish to use their leave entitlement.

The non-current portion for this provision (if any) includes amounts accrued for long service leave entitlements that have not yet vested in relation to those employees who have not yet completed the required period of service.

| 7. | Equity  | 2016<br>\$ | 2015<br>\$ |
|----|---|------------|------------|
|    | Accumulated Funds Balance at beginning of period                          | 6,273,539  | 6,668,488  |
|    | Net (loss)/profit for period<br>Other Comprehensive Income for the period | (82,540)   | (394,949)  |
|    | Balance at end of period  | 6,190,999  | 6,273,539  |
|    | Total Equity  | 6,190,999  | 6,273,539  |

#### 8. Employee Benefits

Employee benefits paid/accrued during the period

|   | Holders   | of Office | Emple     | oyees     | То        | tal       |
|---|-----------|-----------|-----------|-----------|-----------|-----------|
|   | 2016      | 2015      | 2016      | 2015      | 2016      | 2015      |
|   | \$        | \$_       | \$        | \$        | \$        | \$        |
| Wages and salaries                          | 596,644   | 782,225   | 2,658,815 | 2,664,618 | 3,255,459 | 3,446,843 |
| Superannuation                              | 94,526    | 106,676   | 352,522   | 355,288   | 447,048   | 461,964   |
| Leave and other entitlements Separation and | (276,955) | 58,808    | (114,416) | 124,673   | (391,371) | 183,481   |
| redundancies                                | 522,667   | 116,089   | 180,085   | 121,920   | 702,752   | 238,009   |
| Other employee expenses                     | 15,592    | 22,723    | 4,608     | 4,680     | 20,200    | 27,403    |
| Total                                       | 952,474   | 1,086,521 | 3,081,614 | 3,271,179 | 4,034,088 | 4,357,700 |

| 9. | Cash Flow Information  | 2016<br>\$       | 2015<br>\$       |
|----|--|------------------|------------------|
| a. | Reconciliation of Cash Cash at the end of the reporting period is reconciled to the related items in the statement of financial position as follows: | ·                |                  |
|    | Cash at Bank<br>Cash on Hand   | 4,260,635<br>435 | 4,760,508<br>396 |
|    | -  | 4,261,070        | 4,760,904        |
| b. | Reconciliation of Net Cash Provided by Operating Activities t  | o Net Profit     |                  |
|    | Net (Loss)/Profit before Tax   | (82,540)         | (394,949)        |
|    | Non Cash Items   |                  |                  |
|    | Depreciation   | 323,161          | 352,166          |
|    | (Profit)/Loss on disposal  | (19,783)         | (10,381)         |
|    | Changes in Operating Assets and Liabilities  |                  |                  |
|    | (Increase)/Decrease in Accounts receivable   | (1,821)          | 80,096           |
|    | (Increase)/Decrease in Other assets  | (43,694)         | 55,471           |
|    | (Increase)/Decrease in Merchandise on hand   | (11,691)         | 1,489            |
|    | (Increase)/Decrease in National Office - Long Service  |                  |                  |
|    | Leave Debt   | -                | -                |
|    | Increase/(Decrease) in Trade Creditors   | 54,710           | 3,608            |
|    | Increase/(Decrease) in Accruals  | (31,590)         | 33,542           |
|    | Increase/(Decrease) in Provisions  | (412,292)        | 182,432          |
|    | Net Cash Provided by/(used in) Operating Activities  | (225,540)        | 303,474          |

#### 10. Related Party Information

(a) Remuneration of Key Officers during the year was as follows:-

| =          | t-term<br>ieration |            | ployment<br>efits |            | her<br>efits |
|------------|--------------------|------------|-------------------|------------|--------------|
| 2016<br>\$ | 2015<br>\$         | 2016<br>\$ | 2015<br>\$        | 2016<br>\$ | 2015<br>\$   |
| 300,151    | 392,391            | 35,647     | 53,108            | 390        | 22,150       |

Key officers comprised -- B Davis, F Leo (resigned on 29 July 2015), Ł O'Brien, J Mastrandonakis.

No share based payments were received by any officer this year (2015; \$nil).

The officeholders received no 'non cash' benefits (2015: \$nil), except as disclosed above. No officeholder of the Union during the year and/or prior year had any material personal interest in a matter that he/she has or did acquire, or a relative of the officeholder has or did acquire.

No officeholder or officer of the Union (this year or last year) received and/or kept any remuneration in their own name because they were a member of, or held position with a Board or other organisation because :-

- The officeholder held such a position with the Board or other organisation only because they were an officeholder of the Union; or
- ii) They were nominated for the position by the Union; or
- iii) They received remuneration from any third party, in connection with the performance of their duties as an officeholder of the Union.
- (b) Transactions between the state branch and other branches (all on normal commercial terms and conditions):-

| (i)  | National Office                 |          |          |
|------|---------------------------------|----------|----------|
|      |                                 | 2016     | 2015     |
|      |                                 | \$       | \$       |
|      | Subsidy                         | 638,262  | 691,063  |
|      | IR Levy                         | 15,528   | 24,269   |
|      | Sponsorship                     | (49,500) | (45,000) |
| (ii) | Other Branches (Sundry Charges) |          |          |
| ` '  | ` , , ,                         | 2016     | 2015     |
|      |                                 | \$       | \$       |
|      | Queensland Branch               | -        | 1,078    |
|      | NSW Branch                      | 2,523    | 2,624    |
|      | WA Branch                       | -        | -        |
|      | NCLE Branch                     |          |          |

- (iii) During the year, transactions between the Branch and officeholders or their associates were all on normal commercial terms and conditions and amounted to \$1,225 (2015: \$2,808). Further, delegates received sitting fees for Branch Committee attendances of \$2,900 (2015: \$2,600).
- (iv) During the year dividends of nil (2015: \$250,000) and commission fees of \$96,472 (2015: \$93,281) were received from Chifley Financial Services. In addition, insurance premiums of \$3,747 (2015: \$6,687) were paid to Chifley Financial Services.

#### 10. Related Party Information

| 10. | Related Party Information                      |                |              |
|-----|--|----------------|--------------|
| (c) | Related party balances at year end:-           | ather branches |              |
|     | Amounts receivable/(payable) at reporting date | 2016           | 2015         |
|     |  | 2010<br>\$     | £0. <b>5</b> |
|     | National Office                                | (29,042)       | 1,850        |
|     | New South Wales Branch                         | (20,042)       | ",000        |
|     | Western Australia Branch                       | _              | _            |
|     | NCLE Branch                                    | <b>.</b>       | -            |
|     | Chifley Financial Services                     | _              | (2,872)      |
|     |  | (29,042)       | (1,022)      |
|     | weeks  |                | <u> </u>     |
|     | National Office                                |                |              |
|     | Carrying amount at beginning of the year       | 1,850          | (16,745)     |
|     | Sponsorship income                             | 49,500         | 45,000       |
|     | Subsidy charges                                | (638,262)      | (691,063)    |
|     | Levy charges                                   | (15,528)       | (24,269)     |
|     | Legal fees – Royal Commission                  | (58,745)       | <b>(</b> )   |
|     | OHS Consultant                                 | (14,954)       | -            |
|     | Call Centre                                    | (7,028)        | -            |
|     | Sundry Income                                  | 8,123          | 7,192        |
|     | Sundry charges                                 | (129,767)      | (180,113)    |
|     | Receipts                                       | (64,815)       | (45,000)     |
|     | Payments made                                  | 840,584        | 906,848      |
|     | Carrying amount at end of the year             | (29,042)       | 1,850        |
|     | Queensland Branch                              |                |              |
|     | Carrying amount at beginning of the year       |                | _            |
|     | Sundry charges                                 | -              | (1,078)      |
|     | Payments made                                  | -              | 1,078        |
|     | Carrying amount at end of the year             | -              |              |
|     |  |                |              |
|     | NSW Branch                                     |                |              |
|     | Carrying amount at beginning of the year       | (2,523)        | (2,624)      |
|     | Sundry charges Payments made                   | 2,523          | 2,624        |
|     |  | 2,020          | 2,027        |
|     | Carrying amount at end of the year             |                |              |
|     | Chiffey Eineneiel Comines                      |                |              |
|     | Chifley Financial Services                     | (2.872)        | 972          |
|     | Carrying amount at beginning of the year       | (2,872)        | 312          |
|     | Sponsorship<br>Synday income                   | 2,200          | 1,964        |
|     | Sundry income<br>Insurance charges             | (3,747)        | (6,687)      |
|     | Sundry charges                                 | (3,747)        | (602)        |
|     | • •  | 6,957          | 4,417        |
|     | Payments made                                  | (2,200)        | (2,936)      |
|     | Receipts                                       | (2,200)        | (2,872)      |
|     | Carrying amount at end of the year             |                | (2,072)      |

<sup>(</sup>d) The loan owing by the National Office (\$1,231,180) is interest free and unsecured.

#### 11. Donations

|                      | 2016   | 2015   |
|----------------------|--------|--------|
|                      | \$     | \$     |
| Political Party      | 22,388 | 27,913 |
| Other                | 3,366  | 5,770  |
|                      | 25,754 | 33,683 |
| Grants < \$1,000     | •      |        |
| Grants > \$1,000     | **     | -      |
| Donations < \$1,000  | 7,754  | 4,333  |
| Donations >= \$1,000 | 18,000 | 29,350 |
|                      | 25,754 | 33,683 |

#### 12. Segment Reporting

The Union provides services to members employed in the manufacturing, steel, aluminium, glass, oil & gas, aviation, agriculture, construction, state public services, local government, health, plastics, hospitality, food, paper, resources, aquaculture, events and racing industries within Australia.

#### 13. Union's Details

The principal place of business of the Union is:

685 Spencer Street WEST MELBOURNE VIC 3003

#### 14. Financial Instruments

#### a. Financial Risk Management

The entity's financial instruments consist of deposits with banks, bills and securities, short-term investments, accounts receivables and payable.

The entity does not have any derivative instruments at 30 June 2016 (2015: \$nil).

The purpose of the financial instruments is to finance the operations of the entity.

#### i Treasury Risk Management

The Branch Executive meets on a regular basis to analyse interest rate exposure and to evaluate treasury management strategies in the context of the most recent economic conditions and forecasts.

#### ii Financial Risk

The main risks the entity is exposed to through its financial instruments are liquidity risk, interest rate risk and credit risk. The entity is not exposed to fluctuations in foreign currency.

#### Liquidity Risk

The entity manages liquidity risk by monitoring forecast cash flows and ensuring that adequate unutilised borrowing facilities are maintained.

#### Credit Risk

The maximum exposure to credit risk, excluding the value of any collateral or other security, at balance date to recognised financial assets, is the carrying amount, net of provisions for impairment of those assets as disclosed in the statement of financial position and notes to the financial statements.

# Notes to and Forming Part of the Financial Statements for the Year Ended 30 June 2016

# 14. Financial Instruments (cont'd)

# Interest Rate Risk

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The Union's exposure to interest rate risks and the effective interest rates of financial assets and liabilities both recognised and unrecognised are as follows:

| Financial<br>Instruments              | Floa<br>Inte        | Floating<br>Interest<br>Rate | Fixed Interest Rate<br>maturing in: less than<br>1 year | ate<br>than | Fixed Interest Rate maturing in: 1 year or more | it Rate<br>year or | Non-Interest<br>Bearing | terest<br>ing | Total Carrying Amount as per Statement of Financial Position | g Amount as<br>t of Financial<br>tion | Weighted Average<br>Effecting Interest<br>Rate | verage |
|---------------------------------------|---------------------|------------------------------|---|-------------|---|--------------------|-------------------------|---------------|--|---------------------------------------|--|--------|
| Financial Assets                      | 2016<br>\$          | 2015<br>\$                   | 2016<br>\$  | 2015<br>\$  | 2016<br>\$                                      | 2015               | 2016                    | 2015          | 2016   | 2015                                  | 2016<br>%                                      | 2015   |
| Cash and Cash<br>Equivalents          | 4,260,635           | 4,760,508                    | ı   | ı           | ı   | I                  | 435                     | 396           | 4,261,070  | 4,760,904                             | 2.9  | 2.8    |
| Receivables<br>Other Einancial        | 1                   | 1                            | ,   | 1           | t   | t                  | 241,955                 | 240,134       | 241,955  | 240,134                               | n/a  | n/a    |
| Assets                                | ı                   | ı                            | ı   | ı           | 1   | 1                  | 540,497                 | 496,803       | 540,497  | 496,803                               | n/a  | n/a    |
| Total                                 | 4,260,635           | 4,760,508                    |   | -           | -   | E                  | 782,887                 | 737,333       | 5,043,522  | 5,497,841                             |  |        |
| Financial<br>Liabilities              |                     |                              |   |             |   |                    |                         |               |  |                                       |  |        |
| Interest Bearing<br>Debt              | ·                   | 1                            | ı   | ı           | ı   | ı                  | 1                       | 1             | •  |                                       | 6  | c/c    |
| Payables<br>Non Interest              | ı                   | ı                            | 1   | t           | ı   | I                  | 646,389                 | 623,269       | 646,389  | 623,269                               | <u>a</u> /a                                    |        |
| Bearing Liabilities                   | 1                   | ţ                            | ţ   | 1           | ŧ   | 1                  | •                       | 1             | ı  | ı                                     | n/a  | n/a    |
| Total                                 | 1                   |                              |   | 1           | 1   | 1                  | 646,389                 | 623,269       | 646,389  | 623.269                               |  |        |
| Net Financial<br>Assets/(Liabilities) | 4,260,635 4,760,508 | 4,760,508                    | r   | I           |   | 1                  | 136,498                 | 114,064       | 4,397,133  | 4.874.572                             |  |        |

 $\equiv$ 

#### 14. Financial Instruments (cont'd)

#### b. Net Fair Values

The net fair value of the investments in commercial bills/securities at 30 June 2016 is estimated at \$nil (2015: \$nil). The net fair value of the Union's other financial assets and financial liabilities are not expected to be significantly different from the class of assets and liabilities as disclosed above and recognised in the statement of financial position as at 30 June 2016.

#### c. Sensitivity Analysis

Interest rate risk

The entity has performed a sensitivity analysis relating to its exposure to interest rate risk at balance date. This sensitivity analysis demonstrates the effect on the current period results and equity which could result from a change in this risk.

Interest rate sensitivity analysis

At 30 June 2016, the effect on profit and equity as a result of changes in interest rates, with all other variables remaining constant, would be as follows:

|  | 2016<br>\$         | 2015<br>\$         |
|--|--------------------|--------------------|
| Change in profit<br>Increase in interest rate by 2%<br>Decrease in interest rate by 2% | 85,213<br>(85,213) | 95,210<br>(95,210) |
| Change in equity<br>Increase in interest rate by 2%<br>Decrease in interest rate by 2% | 85,213<br>(85,213) | 95,210<br>(95,210) |

#### d. Past due receivables

There were receivables past their due by date at 30 June 2016 totalling \$6,125 which were collected subsequent to 30 June 2016. Hence no impairment provision was recorded.

#### 15. Fair Value Measurement

The Union measures and recognises the following assets at fair value on a recurring basis after initial recognition:

- financial assets at fair value through profit or loss;
- available-for-sale financial assets; and
- freehold land and buildings.

The Union does not subsequently measure any liabilities at fair value on a recurring basis, or any assets or liabilities at fair value on a non-recurring basis.

#### a. Fair Value Hierarchy

AASB 13: Fair Value Measurement requires the disclosure of fair value information by level of the fair value hierarchy, which categorises fair value measurements into one of three possible levels based on the lowest level that an input that is significant to the measurement can be categorised into as follows:

| Level 1                         | Level 2                     | Level 3                 |
|---------------------------------|-----------------------------|-------------------------|
| Measurements based on           | Measurements based on       | Measurements based      |
| quoted prices (unadjusted)      | inputs other than quoted    | on unobservable         |
| in active markets for identical | prices included in Level 1  | inputs for the asset or |
| assets or liabilities that the  | that are observable for the | liability.              |
| entity can access at the        | asset or liability, either  |                         |
| measurement date.               | directly or indirectly.     |                         |

The fair values of assets and liabilities that are not traded in an active market are determined using one or more valuation techniques. These valuation techniques maximise, to the extent possible, the use of observable market data. If all significant inputs required to measure fair value are observable, the asset or liability is included in Level 2. If one or more significant inputs are not based on observable market data, the asset or liability is included in Level 3.

#### Valuation techniques

The Union selects a valuation technique that is appropriate in the circumstances and for which sufficient data is available to measure fair value. The availability of sufficient and relevant data primarily depends on the specific characteristics of the asset or liability being measured. The valuation techniques selected are consistent with one or more of the following valuation approaches:-

- Market approach: valuation techniques that use prices and other relevant information generated by market transactions for identical or similar assets or liabilities.
- Income approach: valuation techniques that convert estimated future cash flows or income and expenses into a single discounted present value.
- Cost approach: valuation techniques that reflect the current replacement cost of an asset at its current service capacity.

Each valuation technique requires inputs that reflect the assumptions that buyers and sellers would use when pricing the asset or liability, including assumptions about risks. When selecting a valuation technique, the Union gives priority to those techniques that maximise the use of observable inputs and minimise the use of unobservable inputs. Inputs that are developed using market data (such as publicly available information on actual transactions) and reflect the assumptions that buyers and sellers would generally use when pricing the asset or liability are considered observable, whereas inputs for which market data is not available and therefore are developed using the best information available about such assumptions are considered unobservable.

#### 15. Fair Value Measurement (cont'd)

#### a. Fair Value Hierarchy (cont'd)

The following tables provide the fair values of the Union's assets and liabilities measured and recognised on a recurring basis after initial recognition and their categorisation with the fair value hierarchy.

|                                |         | 30 June | 2016    |         |
|--------------------------------|---------|---------|---------|---------|
| Recurring fair value           | Level 1 | Level 2 | Level 3 | Total   |
| measurements                   | \$      | \$      | \$      | \$      |
| Financial assets at fair value |         |         |         |         |
| through profit or loss:        | -       | -       | -       | _       |
| Available-for-sale financial   |         | ;       |         |         |
| assets:                        | -       | 453,744 | -       | 453,744 |
| Total financial assets         |         |         |         |         |
| recognised                     | -       | 453,744 | -       | 453,744 |
| Non-financial assets           | . "     |         |         |         |
| Freehold land & buildings      |         | 313,189 | -       | 313,189 |
| Total non-financial assets     |         |         |         |         |
| recognised                     | -       | 313,189 | _       | 313,189 |

|   |         | 30 June | 2015         |                                       |
|---|---------|---------|--------------|---------------------------------------|
| Recurring fair value measurements                       | Level 1 | Level 2 | Level 3      | Total                                 |
| Financial assets at fair value                          | \$      | *       | \$           | Þ                                     |
| through profit or loss:<br>Available-for-sale financial | ~       | -       | -            | -                                     |
| assets:   | -       | 453,744 | -            | 453,744                               |
| Total financial assets                                  |         |         |              |                                       |
| recognised at fair value                                | -       | 453,744 | -            | 453,744                               |
| Non-financial assets                                    |         |         |              | · · · · · · · · · · · · · · · · · · · |
| Freehold land & buildings                               | -       | 319,549 | <del>-</del> | 319,549                               |
| Total non-financial assets                              |         |         |              |                                       |
| recognised at fair value                                | -       | 319,549 | -            | 319,549                               |

#### b. Valuation Techniques and Inputs Used to Measure Level 2 Fair Values

| Description               | Fair Value at<br>30 June 2016<br>\$ | Valuation Technique(s)   | Inputs Used                                  |
|---------------------------|-------------------------------------|--|--|
| Available for sale        |                                     | Income approach using  | Price per share,                             |
| financial assets          | \$453,744                           | discounted cash flow methodology   | market yield                                 |
| Non-financial assets      |                                     | •  |  |
| Freehold land & buildings | \$313,189                           | Market approach using recent<br>observable market data for<br>similar properties; income<br>approach using discounted<br>cash flow methodology | Price per square<br>metre, borrowing<br>rate |

#### 15. Fair Value Measurement (cont'd)

#### c. Disclosed Fair Value Measurements

The following assets and liabilities are not measured at fair value in the statement of financial positon, but their fair values are disclosed in the notes:-

- accounts receivable and other debtors;
- accounts payable and other payables; and
- lease liabilities.

The following table provides the level of the fair value hierarchy within which the disclosed fair value measurements are categorised in their entirety and a description of the valuation techniques(s) and inputs used:

| Description                                  | Fair Value at Hierarchy Level | Valuation Technique(s)                                 | Inputs Used                              |
|--|-------------------------------|--|--|
| Assets Accounts receivable and other debtors | 3                             | Income approach using discounted cash flow methodology | Market interest rates for similar assets |

| Description                                     | Fair Value at<br>Hierarchy<br>Level | Valuation Technique(s)                                 | Inputs Used  |
|---|-------------------------------------|--|--|
| Liabilities Accounts payable and other payables | 3                                   | Income approach using discounted cash flow methodology | Market interest rates for similar assets                   |
| Lease liabilities                               | 2                                   | Income approach using discounted cash flow methodology | Current commercial borrowing rates for similar instruments |

| 16. | Affiliation Fees                         | 2016<br>\$ | 2015<br>\$ |
|-----|--|------------|------------|
|     | South West Trades & Labour Council       | 1,125      | 1,500      |
|     | Australian Labour Party Victorian Branch | 96,412     | 120,610    |
|     | Victorian Trades Hall Council            | 53,350     | 52,280     |
|     | Bendigo Trades Hall Council              | 1,080      | 810        |
|     | Geelong & Region Trades & Labour         |            |            |
|     | Council                                  | 3,645      | 3,565      |
|     | Sunraysia Trades & Labour Council        | 1,300      | 2,100      |
|     | Gippsland Trade & Labour Council         | 1,455      | 387        |
|     | •  | 158,367    | 181,252    |

#### 17. Other Disclosures

The Union did not receive financial support from any other reporting unit during the year, nor did it provide such financial support. Except as disclosed in the Statement of Profit and Loss, there were no expenses in connection with holding meetings of members of the Union and any conferences or meetings of councils, committees, panels or other bodies for the holding of which the Union was wholly or partly responsible.

There was no restructuring or amalgamation of the Branch with any other reporting entity during the year.

At the end of the reporting period, \$77,035 (2015: 127,324) of legal fees were included in creditors and accruals. These legal fees are related to other matters. There were no unpaid commissions for employer payroll deductions at the end of the reporting date (2015: \$nil).

There were no compulsory or voluntary levies, fees and allowances or grants paid by the Union (2015: \$nil) except as already disclosed in this report. There were no penalties paid via the RO Act or Regulations this year (2015: \$nil).



# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF THE AUSTRALIAN WORKERS UNION (VICTORIAN BRANCH) YEAR ENDED 30 JUNE 2016

To the Members of Australian Workers Union (Victorian Branch)

#### Scope

#### The financial report and Branch Executive responsibility

The financial report comprises the Certificate of Branch Executive, Statement of Profit & Loss, Statement of Comprehensive Income, Statement of Financial Position, Statement of Changes in Equity, Cash Flow Statement, and accompanying notes to the financial statements for the Australian Workers Union for the period ended 30 June 2016 set out on pages 3 to 30.

The Branch Executive are responsible for the preparation and true and fair presentation of the financial report in accordance with Australian Accounting Standards, the Reporting Guidelines of the General Manager of FWC and other mandatory financial reporting requirements in Australia. This includes responsibility for the maintenance of adequate accounting records and internal controls that are designed to prevent and detect fraud and error, and for the accounting policies and accounting estimates inherent in the financial report.

#### **Audit Approach**

We conducted an independent audit in order to express an opinion to the members of the Victorian Branch. Our audit was conducted in accordance with Australian Auditing Standards, in order to provide reasonable assurance as to whether the financial report is free of material misstatement. The nature of an audit is influenced by factors such as the use of professional judgment, selective testing, the inherent limitations of internal control, and the availability of persuasive rather than conclusive evidence. Therefore, an audit cannot guarantee that all material misstatements have been detected.

We performed procedures to assess whether in all material respects the financial report presents fairly, in accordance with Australian Accounting Standards, the Reporting Guidelines of the General Manager of FWC and other mandatory financial reporting requirements in Australia, a view which is consistent with our understanding of the Union's financial position, and of its performance as represented by the results of its operations and cash flows.

We formed our audit opinion on the basis of these procedures, which included:

- examining, on a test basis, information to provide evidence supporting the amounts and disclosures in the financial report; and
- assessing the appropriateness of the accounting estimates made by members of the Branch Executive.

While we considered the effectiveness of management's internal controls over financial reporting when determining the nature and extent of our procedures, our audit was not designed to provide assurance on internal controls.

Stannards Accountants and Advisors Pty Ltd A.C.N. 006 857 441 Postal: PO Box 581, South Yarra, Vic 3141 Level 1, 60 Toorak Road, South Yarra, Vic 3141 Tel: (03) 9867 4433 Fax: (03) 9867 5118 Email: advisors@stannards.com.au





### INDEPENDENT AUDIT REPORT (cont'd)

#### Independence

In conducting our audit, we followed applicable independence requirements of Australian professional ethical pronouncements.

#### **Audit Opinion**

In our opinion, under the Fair Work (Registered Organisations) Act 2009, the general purpose financial report is presented fairly in accordance with any of the following that apply in relation to the reporting unit:

- a. Australian Accounting Standards, and Australian Accounting interpretations;
- b. in relation to recovery of wages activity;
  - (i) that the scope of the audit encompassed recovery of wages activity
  - (ii) that the financial statements and notes and recovery of wages activity fairly report all information required by the reporting guidelines of General Manager of FWC, including;
    - 1. Any fees charged to or reimbursements of expenses claimed from members and others for recovery of wages activity; and
    - 2. Any donations or other contributions deducted from recovered money; and
- c. Any other requirements imposed by these Reporting Guidelines or the Fair Work (Registered Organisations) Act 2009.

In our opinion, there were kept by the organisation satisfactory accounting records detailing the source and nature of all income and the nature of all expenditure.

As part of our audit of the organisation for the year ended 30 June 2016, we are of the opinion that management's use of the going concern basis of accounting in the preparation of its financial statements is appropriate.

Stannards Accountants & Advisors

MB Shulman

Registered Company Auditor (163888) Holder of Current Public Practice Certificate Approved Auditor (FWC Act and Regulations)

Stannards Accountants and Advisors Pty Ltd A.C.N. 006 857 441 Postal: PO Box 581, South Yarra, Vic 3141 Level 1, 60 Toorak Road, South Yarra, Vic 3141 Tel: (03) 9867 4433 Fax: (03) 9867 5118 Email: advisors@stannards.com.au

stannards.com.au

Partners Marino Angelini, CA Michael Shulman, CA Nello Traficante, CPA Jason Wall, CA Peter Angelini, CA

#### AWU (Vic Branch) Remuneration Report

Pursuant to the rules and the FWC Legislation, the Branch Executive makes the following disclosure for the year ended 30 June 2016:-

Remuneration received by any officeholder in connection with them holding office this year at AWU (Vic Branch) or as a member of a Board where such position is held because the officer is an officer of the Branch or was nominated for the position by the Branch or a peak council, as set out below for the 2 highest paid officeholders was:-

|                      | Short Term<br>Benefits<br>\$ | Post-Employment<br>Benefits<br>\$ | Other<br>Revenue<br>\$ |
|----------------------|------------------------------|-----------------------------------|------------------------|
| Ben Davis            | 111,382                      | 11,423                            | 130                    |
| Jimmy Mastrandonakis | 94,595                       | 14,378                            | 130                    |

# AWU (Vic Branch) Personal Interests

Pursuant to the rules, the Branch Executive confirms that no officer of the Branch held any personal interest in a matter that the officer has or acquired, or a relative of the officer has or acquired that relates to the affairs of the Union.

# AWU (Vic Branch) Related Party Transactions

Pursuant to rules, the Branch Executive confirms that the following payments / receipts occurred in relation to related parties and / or declared parties for the year ended 30 June 2016:

#### Transactions with National Office, Branches and Related Entities

AWU (Vic Branch) paid levies/subsidies to the National Office.

|   | 2016<br>\$  | 2015<br>\$                                     |
|---|---|--|
| During the year, AWU (Vic Branch) paid to the National Office a subsidy calculated in accordance with the rules.  | 638,262   | 691,063  |
| It also paid an IR levy as follows:-  | 15,528  | 24,269   |
| AWU (VIC Branch) also paid the following sundry charges to Branches:-   | 2016<br>\$  | 2015<br>\$                                     |
| Queensland Branch<br>NSW Branch<br>WA Branch<br>NCLE Branch   | 2,523   | 1,078<br>2,624<br>-<br>-                       |
| AWU (VIC Branch) received sponsorships from National Office this year as follows:   | 2016<br>\$  | 2015<br>\$                                     |
|   | 49,500  | 45,000   |
| Related Party balances at year end  |   |  |
| Amounts receivable/(payable) at reporting date  – Federal office and other branches National Office AWU NSW Branch AWU Queensland Branch NCLE Branch Chifley Financial Services | 2016<br>\$<br>(29,042)<br>-<br>-<br>-<br>(29,042) | 2015<br>\$<br>1,850<br>-<br>(2,872)<br>(1,022) |

A loan owing to the National Office of \$1,231,180 is interest free and unsecured.

# AUSTRALIAN WORKERS UNION VICTORIAN BRANCH (AWU)

AUDIT FOR THE YEAR ENDED 30 JUNE 2016

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#### 1. INTRODUCTION

#### 1.1 Purpose of Report

We have completed our interim and final balance date audits of AWU for the year ended 30 June 2016. This report sets out a summary of our findings.

#### 1.2 Scope of Review

In undertaking our audit this year, our principal procedures this year included:

- On-going review of the internal control environment adopted by AWU;
- reconciliation of AWU's divisional results (as reported in the 30 June 2016 management accounts) to source documentation;
- a comparison of results reported in the current period to those of prior periods, aimed at identifying unusual or significant trends;
- a review of major balance sheet account reconciliations prepared by management, aimed at identifying unusual or long standing reconciling items; and
- a search for unrecorded liabilities.

Significant matters arising from our review are set in Section 2 of this report.

The nature of an audit is influenced by selective testing and the availability of persuasive rather than conclusive evidence and therefore cannot guarantee that all misstatements have been detected. Our audit process focuses on those risks with the potential for a significant financial statement impact.

It should however be noted, on the basis of the procedures outlined above, we have no reason to believe that AWU's results from operations (as summarised below) for the year ended 30 June 2016 and its financial position at that date are not reasonably stated. Further, we shall be in a position to sign AWU's accounts, once they have been approved by the Branch Executive of AWU.

Set out below are the results generated by AWU this year.

#### **Results from Operations**

|                            | Profit after Tax<br>30 June 2016<br>\$000 | Profit after Tax<br>30 June 2015<br>\$000 |
|----------------------------|---|---|
| Membership Income          | 5,835                                     | 6,074                                     |
| OH&S Training Fees         | 97  | 76  |
| Insurance Brokerage Fee    | 752                                       | 781                                       |
| Grants                     | 682                                       | 649                                       |
| Meeting & Social Functions | 14  | 27  |
| Sponsorships               | 137                                       | 137                                       |
| Other Income               | 164                                       | 478                                       |
| Gross Revenue              | 7,681                                     | 8,222                                     |
| Employee Costs             | (4,396)                                   | (4,687)                                   |
| Other Costs                | (3,368)                                   | (3,930)                                   |
| Net (Loss) / Profit        | (83)                                      | (395)                                     |

The overall result of AWU this year has improved vis-à-vis the 2015 year (albeit a loss has been recorded). Revenue has decreased by some \$0.541 million overall (predominantly as a result of reduced membership income arising from reduced membership numbers). During the period, expenditure has been well controlled and as a result, it fell by some \$0.853 million. Given the above, AWU incurred a loss in 2016 of \$0.083 million.

#### 1.2 Scope of Review (cont'd)

For the 2016/17 year AWU is forecasting a loss of \$0.056 million. Despite this year's loss, the net asset backing and cash reserves of AWU will facilitate it operating as a going concern.

Having said this, and despite AWU's asset base, we reiterate prior year comments, that is, AWU must:-

- continue to implement membership retention and growth policies to strengthen its existing membership base;
- closely assess all expenditure (nature and amount), where necessary eliminating discretionary expenditure that does not benefit the organisation and/or its members; and
- ensure its activities do not expose it to financial risks which will impact future cash reserves. In this regard, we are aware that the current ESSO proceedings are ongoing which may impact AWU financially in 2016/17.

#### 2. AUDIT MATTERS

As a result of our audit procedures, we have identified a number of matters that are detailed below for the Branch Executive's information

#### 2.1 Reconciliations Review

The major assets and liabilities of AWU comprise cash, investments, receivables, plant and equipment, accounts payable and employee entitlements. A summary of our findings from our review of reconciliations of those accounts at 30 June 2016 is as follows:—

| Balance Sheet Account | AWU      |
|-----------------------|----------|
| Cash at Bank          | ✓        |
| Investments           | <b>✓</b> |
| Receivables           | <b>√</b> |
| Plant & Equipment     | <b>✓</b> |
| Accounts Payable      | ✓        |
| Employee Entitlements | <b>✓</b> |

Reconciliation adequately completed at 30 June 2016 – no long standing or unreconcilable items exist.

#### 2.2 Employee Entitlements

AWU currently accrues for employee entitlements based upon its organisational policies pertaining to the same. Such policies comply with 'Employment Law' and 'Accounting Standards', albeit, we note (as in 2015) that 'on-costs' have not accrued on year end entitlements. We recommend that consideration be given to accruing on-costs, as a matter of best practice.

#### 2.3 Revenue Recognition

In 2018, the 'new' revenue recognition accounting standard will be operative. Whilst we believe AWU complies with that standard, it will be necessary to assess all sources of revenue, to ensure that the same is not being recognised as income, until control of such income vests with AWU. This approach is currently adopted for Incolink grants and 'like' funding, and will be necessary for all grants and other income sources in 2018.

#### 2.4 Audit Adjustments

We note that on completion of our audit, there are no material unadjusted audit differences to report. The financial record keeping of AWU is very satisfactory based upon our knowledge of similar organisations. This facilitates effective decision making based on monthly management accounts prepared by the organisation.

#### 2.5 FWC Legislation

AWU is required under the FWC legislation to ensure its annual financial report is lodged in accordance with specified timelines and in adherence with the FWC Act and Regulations. It should ensure compliance thereto to avoid FWC incurring penalties.

We advise based upon our audit procedures, that the Branch accounts (in our view) are fully compliant with FWC legislation.

#### 2.6 Compliance Review

As part of our audit of AWU this year, we have again assessed compliance of the Branch with its documented policies and procedures pertaining to expenditure, procurement and card usage. Such assessment was undertaken on a sample basis, and we advise that we did not become aware of any deficiencies based upon our review. In particular, it appears procurement and expenditure is being undertaken appropriately in accordance with the documented policies and procedures.

We also advise that we have reviewed membership numbers reported by AWU, and believe they reflect Section 171A and 172 of the FW Act. We note that this is an area of FWC focus. AWU must continue to ensure any 'exempt' members still qualify as members under section 172, and that the register of members is accurately maintained for new members, resignations and unfinancial members.

#### 3. GENERAL

- 3.1 In accordance with our firm policy, we advise that neither the firm nor any member or employee of the firm undertakes responsibility arising in any way whatsoever to any party other than AWU in respect of this report, including any errors or omissions therein, arising through negligence or otherwise however caused.
- 3.2 This report is not to be used for any purpose other than those specified herein, nor may extracts or quotations be made without our express pre-written approval.